

Systems Guidance, Support & Help

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1. Introduction

1.1 Most of the timber sold by Forestry Commission Scotland is sold electronically through our eSales system. If you would like to purchase commercial timber (includes sawlogs, round fencing, small roundwood, firewood and woodfuel, hardwood and softwood) then please follow the instructions below on [how to register](#). This is a straightforward process that should only take a few minutes.

1.2 The first user registering on behalf of a Company will be given the role of "Company Administrator". All other users for the Company will be created by the user with "Company Administrator" role.

1.3 There is a facility on the main ESales page which will display details of "Current Sales Events". Anyone who wishes to see these details can do so, without registering for the system.

Only users who intend to bid should register for the ESales system.

1.4 Please register at least 1 week before the first sale you intend to bid on. Your registration will last until you decide to end it.


2. User Requirements

2.1 The ESales system has been developed to be as accessible as possible to users. All you need to be able to participate is:

- A PC or Smart Device (Tablet, Mobile Phone, etc)
- An eMail account
- A web browser. (i.e. Chrome, Firefox, Safari, or Microsoft Internet Explorer 9+, etc.)
- Adobe Acrobat Reader – To be able to read PDF documents

Each of the browsers listed, and Acrobat reader, are available free from their respective sites.

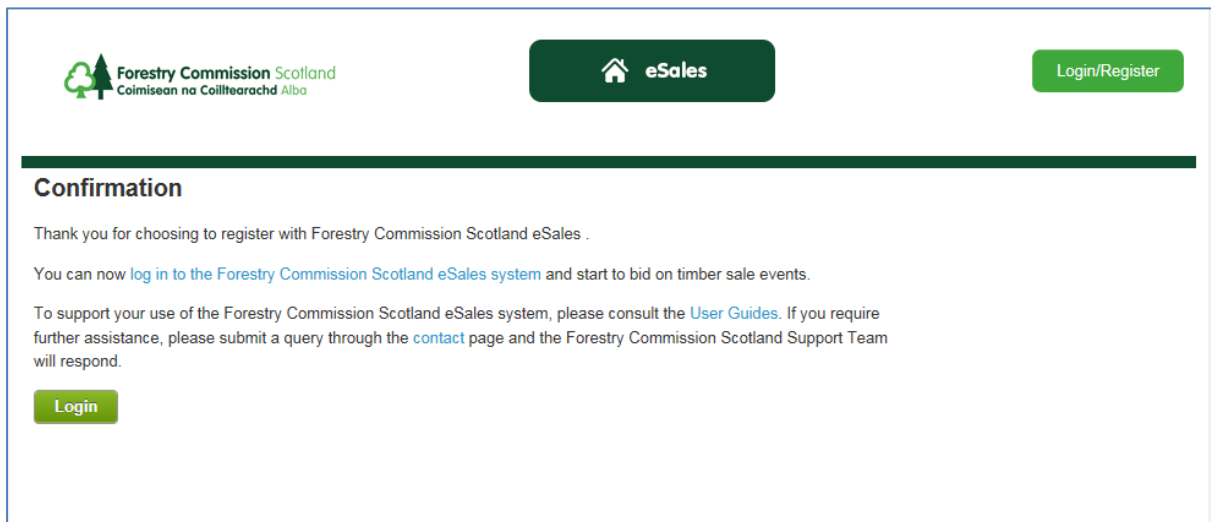
3.How to Register

- Go to <https://esales.forestry.scot/>
- In the top right of screen, click on 
- Click Register as a Business
- Fill in the General Information Form

Read Terms & Conditions then check box to accept the “Terms & Conditions”

Click 

The following screen will appear ..



You can now click on  to access Forestry Commission Scotland eSales.

4. User Roles

4.1 Company Bidder

A bidder can participate in timber sales events, and has full access to sale event information, results and contract documentation.

Bidders have:

- the ability to bid and purchase timber
- access to sale event details including maps and contract documentation.
- full event search facilities
- access to sale results and price information

4.2 Company Administrator

The first user (Bidder) registered for a Company, will by default be set as the Company Administrator. The Company Administrator can create, update or close user accounts for other company users.

The role of Company Administrator can be assigned to another user.

There will be only one account designated as Company Administrator for each company.

Company Administrator has:

- the ability to create new user accounts for their Company
- the ability to amend or close user accounts for their Company
- the ability to bid and purchase timber
- access to sale event details including maps and contract documentation.
- full event search facilities
- access to sale results and price information

4.3 Company Viewer

A viewer has full access to sale event information, results and contract documentation, but cannot bid.

Viewers have:

- access to sale event details including maps and contract documentation.
- full event search facilities
- access to sale results and price information
- automatic notification of sales events to which their company is invited and access to company contract documentation

Note : There is an option to see details of all current sale events by using the **Current Sale Events** option on the eSales Homepage.

This can be accessed by anyone who is not registered for eSales or associated with a company.

5. Forgotten Password

There is a password reminder facility on the Login / Register page.

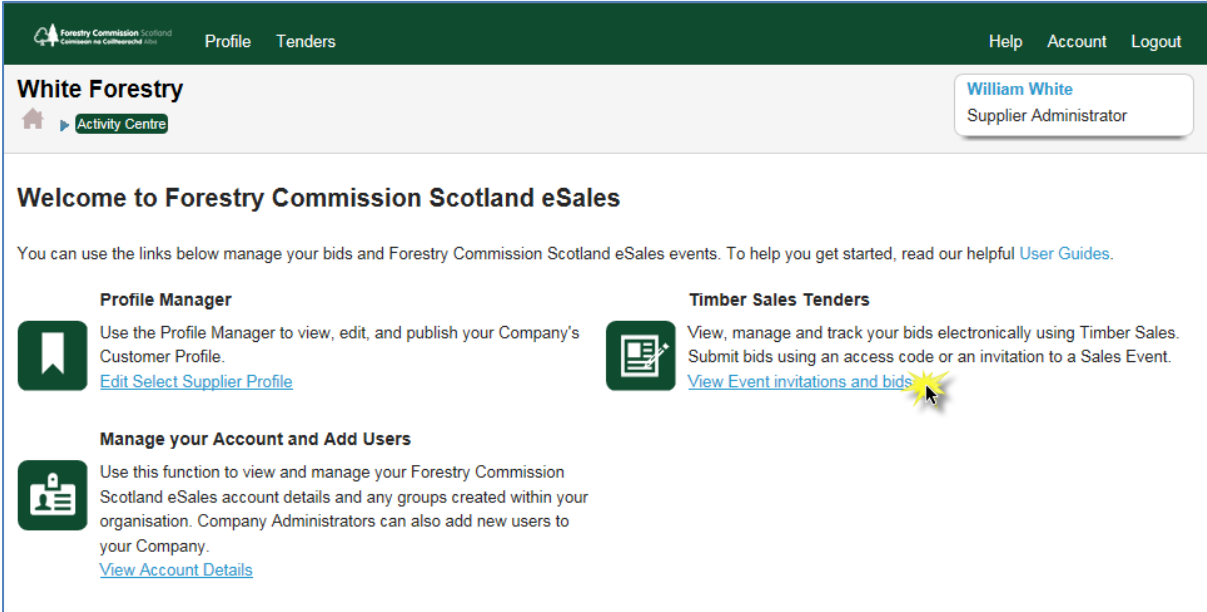
Just enter your email address and you will be sent an email with your password automatically.

6. Buying Timber

6.1 Following Registration, you will have access to Forestry Commission Scotland's ESale service.


When you log in, you will see an option for **Timber Sales Tenders**.

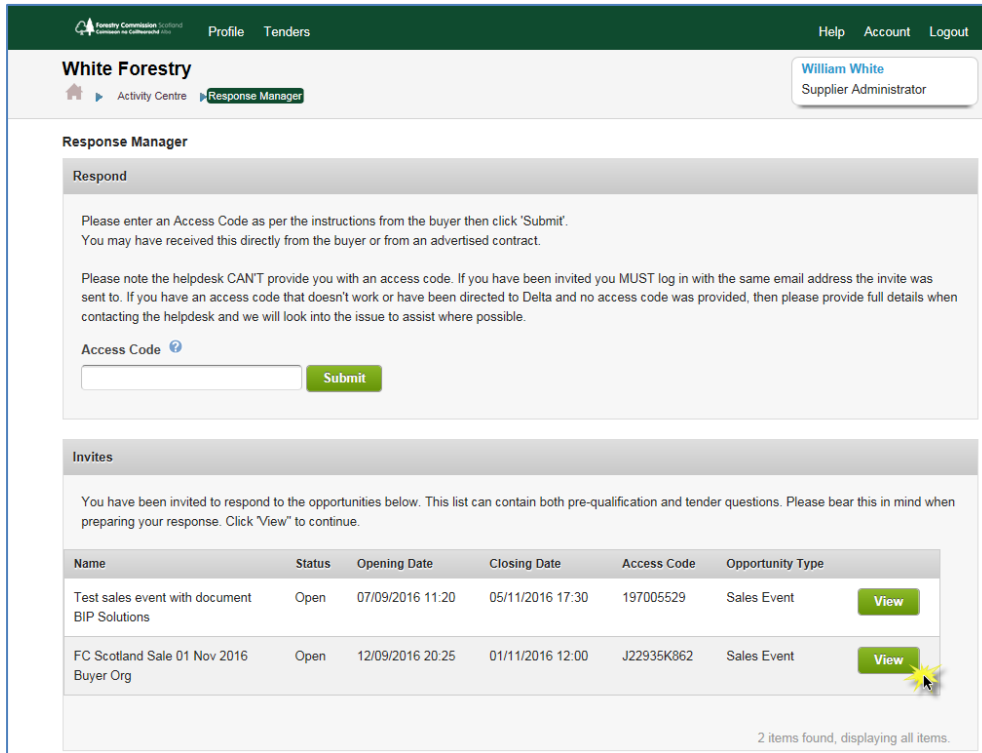
Click on the option [View Event Invitations and bids](#)



The screenshot shows the user interface of the Forestry Commission Scotland eSales portal. At the top, there is a dark green navigation bar with the logo on the left and 'Profile' and 'Tenders' in the center. On the right side of the bar are links for 'Help', 'Account', and 'Logout'. Below the navigation bar, the user's name 'White Forestry' is displayed on the left, and a dropdown menu on the right shows the user's name 'William White' and their role 'Supplier Administrator'. The main content area has a heading 'Welcome to Forestry Commission Scotland eSales' and a sub-heading 'Activity Centre'. A welcome message states: 'You can use the links below manage your bids and Forestry Commission Scotland eSales events. To help you get started, read our helpful [User Guides](#).' There are three main sections: 1. 'Profile Manager' with a bookmark icon, describing how to view, edit, and publish the company's profile, with a link to 'Edit Select Supplier Profile'. 2. 'Timber Sales Tenders' with a document and arrow icon, describing how to view, manage, and track bids electronically, with a link to 'View Event invitations and bids' which is highlighted by a yellow starburst and a mouse cursor. 3. 'Manage your Account and Add Users' with a user icon, describing how to manage account details and add users, with a link to 'View Account Details'.

6.2 The following page will open, it will show all events which Forestry Commission Scotland have invited your username to participate in.

To see details of the event, click on .



White Forestry William White
Supplier Administrator

Profile Tenders Help Account Logout


Activity Centre **Response Manager**


Response Manager

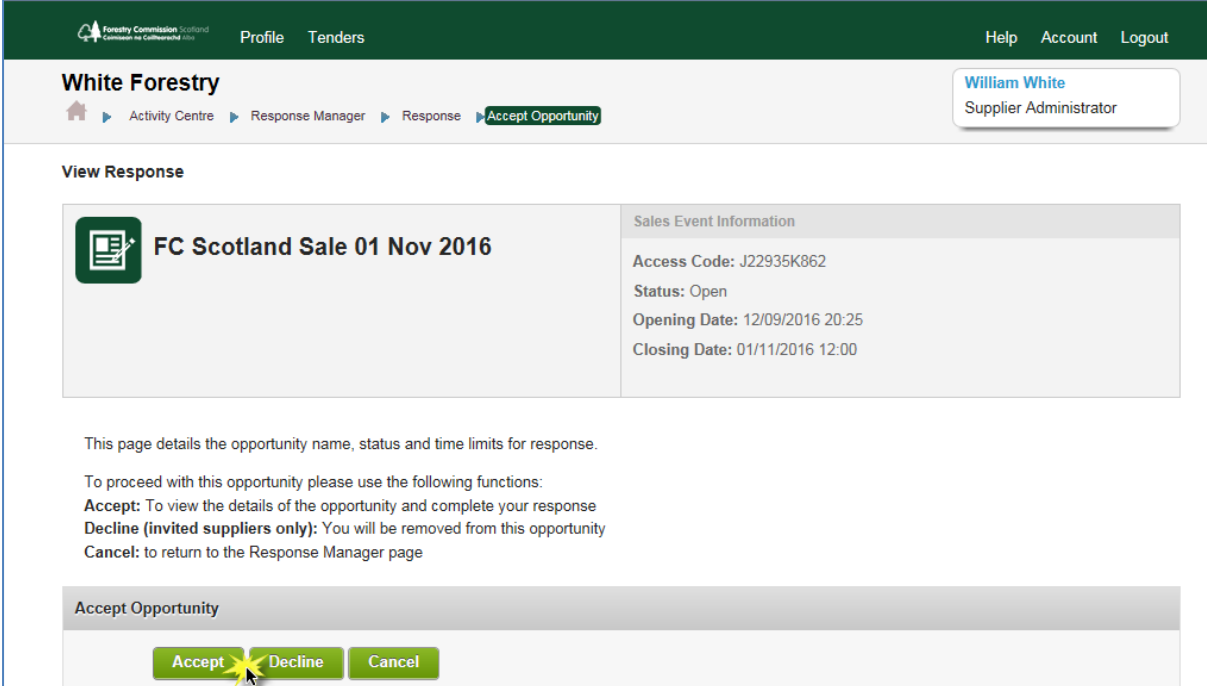
Respond

Please enter an Access Code as per the instructions from the buyer then click 'Submit'.
You may have received this directly from the buyer or from an advertised contract.

Please note the helpdesk CANT provide you with an access code. If you have been invited you MUST log in with the same email address the invite was sent to. If you have an access code that doesn't work or have been directed to Delta and no access code was provided, then please provide full details when contacting the helpdesk and we will look into the issue to assist where possible.

Access Code 

6.3 The next screen will open. To progress to the event and lot details, click on the  button.



Forestry Commission Scotland
Comhairle na Coillteannach


Profile Tenders Help Account Logout

White Forestry

William White
Supplier Administrator

Activity Centre > Response Manager > Response > **Accept Opportunity**

View Response

 **FC Scotland Sale 01 Nov 2016**

Sales Event Information

Access Code: J22935K862
Status: Open
Opening Date: 12/09/2016 20:25
Closing Date: 01/11/2016 12:00

This page details the opportunity name, status and time limits for response.

To proceed with this opportunity please use the following functions:

Accept: To view the details of the opportunity and complete your response
Decline (invited suppliers only): You will be removed from this opportunity
Cancel: to return to the Response Manager page

Accept Opportunity

Accept **Decline** **Cancel**

6.4 Stage One details of the event are displayed. This includes links to important documents which are relevant to the sale. Please take time to download and read the event information.

When ready to progress, click on  button.

Forestry Commission Scotland
Comhairle na Cùlraich Alba
Profile Tenders Help Account Logout

White Forestry

[Home](#) > [Activity Centre](#) > [Response Manager](#) > [View Response Status](#) > **Stage One: Overview**

William White
Supplier Administrator

Stage One: Overview

FC Scotland Sale 01 Nov 2016

Message Centre

Important - Please Read

Sales Event Information
Activity Log

Access Code: J22935K862

Status Open

Opening Date: 12/09/2016 20:25

Closing Date: 01/11/2016 12:00

Stage One: Overview

Stage Two: Prepare Response

Stage Three: Submit Response

In order to respond to this opportunity you should follow our 3 stage process. Download any associated documents from stage 1, review any additional questions the buyer may have and upload your own documents in stage 2 and submit your completed response in stage 3.

If you require any technical assistance with the website, please contact the helpdesk on 0845 270 7050 or email helpdesk@delta-esourcing.com. If you require any clarification on the questions or documents that are part of this opportunity please contact the buyer directly, using the email Buyer button above. If you need assistance in preparing your response please consult the Forestry Commission Scotland Account Help section.

Document Title	Document Size	Uploaded Date
abbreviations sco (aug 16).docx	19.15 KB	12/09/2016 20:12
biosecurity sco (aug 16).docx	17.14 KB	12/09/2016 20:12
bw symbology sco (aug 16).docx	151.78 KB	12/09/2016 20:12
colour symbology sco (aug 16).docx	138.90 KB	12/09/2016 20:12
rhcop sco (aug 16).docx	15.77 KB	12/09/2016 20:12
roads info sco (aug 16).docx	19.88 KB	12/09/2016 20:12
sale information sco (aug 16).docx	19.16 KB	12/09/2016 20:12
user terms and conditions - sco (aug 16).docx	1.64 MB	12/09/2016 20:12

[Download All](#)
8 documents found, displaying all documents.

Continue to Stage Two

6.5 Stage Two, shows individual Lot details, split into two sections .. "Standing Sales" & "Roadside".

At the top of each section, there is the opportunity to enter a preferred Volume limit. Where possible, when awarding lots, this limit will be taken into account by Forestry Commission Scotland.

Standing Sale Volume Limit

If required, please enter a desired Standing Sale Volume limit.

Characters Remaining: **400**

6.6 Each Lot will display summary information, and will have a series of links to relevant contract documents and contract maps.

1.1 WEST ARGYLL - Cnoc Moine F32763

WEST ARGYLL - Cnoc Moine F32763

Lot No.: 1.1	Species Summary: SS,NS
Contract No.: F32763	Minimum Top Diameter UB (cm): N/A
Product: Clearfell	Length Specified (m): N/A
Point Of Sale: Standing	Contract Start Date: 28/09/2016
Unit Of Sale: Tonnes	Contract End Date: 28/02/2017
Quantity: 1976	Bid by: Unit Cost

£

Clarifications

Characters Remaining: ?

Documents

Below are a list of documents that the buyer has uploaded:

Question Document Name	Document Size (bytes)	Uploaded Date
f32763_lotsummary.pdf	2710	12/09/2016 15:46
f32763_ssparticulars.pdf	27126	12/09/2016 15:46
f32763_location_1.pdf	1781519	12/09/2016 15:50

[Download zip.](#)

[Download all documents on page](#)

Contract Terms

Links:

Contract Terms
[http://www.forestry.gov.uk/pdf/Standing_Weight_Scot.pdf/\\$FILE/Standing_Weight_Scot.pdf](http://www.forestry.gov.uk/pdf/Standing_Weight_Scot.pdf/$FILE/Standing_Weight_Scot.pdf)

6.7 If desired, a bid can be entered in available field.

1.1 WEST ARGYLL - Cnoc Moine F32763

WEST ARGYLL - Cnoc Moine F32763

Lot No.: 1.1	Species Summary: SS,NS
Contract No.: F32763	Minimum Top Diameter UB (cm): N/A
Product: Clearfell	Length Specified (m): N/A
Point Of Sale: Standing	Contract Start Date: 28/09/2016
Unit Of Sale: Tonnes	Contract End Date: 28/02/2017
Quantity: 1976	Bid by: Unit Cost

£


6.8 Contract clarifications can be entered in the field provided.

Clarifications

Characters Remaining: ?

6.9 When all desired bids have been entered for both Standing Sales lots and Roadside lots, click on **Save and Proceed to Stage 3** button.

6.10 Following screen appears. To submit all bids entered, click **Submit Response** button.

 **FC Scotland Sale 01 Nov 2016**

[Message Centre](#) [Important - Please Read](#)

Sales Event Information [Activity Log](#)

Access Code: J22935K862
Status: Open
Opening Date: 12/09/2016 20:25
Closing Date: 01/11/2016 12:00

[Stage One: Overview](#) [Stage Two: Prepare Response](#) [Stage Three: Submit Response](#)

Below you will find the status of all sections included in your response. A green tick confirms that all mandatory questions have been completed and the response can be submitted. If any sections have a red cross, more information is required.

To submit your response, click on the 'Submit Response' button. A confirmation box will appear for you to confirm this action.

[Submit Response](#)

Status	Page Title
✓	Standing
✓	Roadside

6.11 This will generate an email to user's email account which will summarise all bids which have been submitted on the sale event.

6.12 Prior to the event closing, User can return to the sale event move to Stage 3 of the event and click on the **Withdraw Response** button.

NOTE : This will withdraw bids on all lots in the event. All original bids will be present in the bid form. User can then amend any of their original bids and click on **Submit Response** button again.

6.14 Following event Closure, emails will be sent to confirm to users if their bids for lots have been successful or unsuccessful. These will be issued on an individual lot basis.

6.15 Full User Guide is available within the ESales service.

Event Formats

Our e-sales system currently uses the following sale format

- **Tender**

The format of our electronic tenders is the same as the conventional paper tenders that customers may have been familiar with. The academic description of this type of sale is a 'simultaneous, first-price, sealed-bid auction.

- **Simultaneous** – All lots are presented for bidding at the same time (rather than one after another)
- **First Price** – The winner pays the price they've bid for the particular lot
- **Sealed-bid** – Bids are confidential and cannot be viewed by anyone, other than the bidder, before the event closes. Winners and winning bid prices are not published following the sale.

Contacts

For FC Scotland contacts, please click [here](#).