



Forestry and
Land Scotland
Coilltearachd agus
Fearann Alba

Timber sales

Tender of logs



Scotland's National
Forest Estate is
responsibly
managed to the
UK Woodland
Assurance Standard.



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Forestry and Land Scotland

Sale of Timber

Tender of Roadside Logs

To be opened at FLS Head Office

on

18th June 2025 at 12.00 hours

<u>Sale Type</u>	<u>Quantity (approx.)</u>
Sawlogs at Roadside (tonnes)	21585
Sawlogs at Roadside (m3ub)	10300

Please note this catalogue is for information only and bids received using the tender form attached will be excluded from the sale.

All bids for this sale must be submitted through the E-sales system.

For information on registering as an E-sales user please visit [eSales System Guidance, Support & Help | Forestry and Land Scotland](#)

General Conditions of Sale

All timber on offer in this sale is covered by Chain of Custody Certificate No FSC: SA-FM/COC-007002 and PEFC: SA-PEFC-FM-007002. These certificates were issued on 12 November 2024 under the QUALIFOR Programme by SGS Forestry.

1. The sale of each Lot is subject to:
 - Standing Timber – Standard Short-Term Contract for the sale of Standing Trees (Published March 2024)
 - Sawlogs at Roadside – Standard Short-Term Contract for the sale of Sawlogs (Published March 2023)
2. **Prospective Purchasers are advised to read the terms and conditions of sale prior to bidding.** Any bid accepted by Forestry and Land Scotland (FLS) shall be subject to the terms and conditions laid out in the relevant standard short-term contract and schedules Parts 1 – IV
3. There will be a contractual obligation on the part of the successful purchaser to provide FLS with key information within a timebound period as specified in the short-term standard contracts. Prospective bidders should be aware that failure to provide said information to FLS within the timebound period may lead to termination of contract and resale by FLS.
4. Arrangements to inspect the timber should be made directly with the FLS Contract Manager named in Part 1 of the Schedule. An address list for Regional Operations Managers and Assistant Operations Managers, along with key contacts in National Office is on the last page of this catalogue.
5. Site boundaries will be clearly marked in a common manner. External boundary trees will be marked with white tape or marking, i.e. the trees to be left standing after harvesting operation. Purchasers will be deemed to have acquainted themselves with arrangements for access and constraints, if any, in respect of each Lot, details of which are specified in the site-specific conditions and sale maps.
6. Prospective purchasers are advised to consult a copy of the map of timber haulage (preferred) routes on public roads before bidding for the lots where these apply. Copies of all the maps together with a statement of preferred routes are held by the Regional Managers also all local authority Divisional Road Surveyors within the Region.
7. No Lot carries entitlement to continuity of supplies of timber outside the terms and conditions of the Agreement.

8. All bids/offers shall be exclusive of Value Added Tax, which shall be added to the purchaser price of each Lot at the appropriate rate.
9. Conditional Bids - FLS shall only consider conditional bids for Roadside lots if they meet the terms laid out in Particulars of Sale, Logs at Roadside, paragraphs 10 – 13.

Particulars of Sale

Standing Timber

1. Lots are either offered for lump sum bids or bids per tonne as clearly described on the top of each page in this catalogue.
2. Lots offered for price per tonne bids – Estimated tonnage and derived volume have been subject to the tariff method described in the sale catalogue, or as otherwise stated production forecast data.
3. Lots offered for lump sum bids - All volume estimates have been derived from a full Tariff unless otherwise stated. Tariff sheets may be Requested from the FLS Contract Manager.
4. The Purchaser shall be deemed to have formed their own estimate of sale quantity / volume of Trees on the Sale Area and shall also be deemed to have satisfied themselves as to the occurrence of butt rot and stain and no subsequent allowance or reduction will be made.
5. **The “indicative” start and end dates are as indicated against each Lot in the catalogue and must be agreed at the Pre-Commencement meeting (PCM).** The indicative contract period has been based on the following FLS Standard Harvesting Output Framework: -
 - Clearfell to include Roadside Uplift – 500m³obs per week (1 Harvester + 4 week contingency)
 - Thinning to include Roadside Uplift – 200m³obs per week (1 Harvester + 4 week contingency)
 - Skyline / Cablecrane Extraction to include Roadside Uplift – 250m³obs per week + 4 week contingency

Sale Type	Volume Category	Maximum Period
Standing Clearfell	<6km ³ obs	Up to 16 Weeks (112 Days)
Standing Thinning	<6km ³ obs	Up to 34 Weeks (238 Days)
Skyline / Cablecrane	<6km ³ obs	Up to 28 Weeks (196 Days)
Standing CF	6km ³ obs – 10km ³ obs	Up to 24 Weeks (168 Days)
Skyline / Cablecrane	6km ³ obs – 10km ³ obs	Up to 44 Weeks (308 Days)
Standing CF	10km ³ obs– 30km ³ obs	Up to 64 Weeks (448 Days)
Skyline / Cablecrane	10km ³ obs– 30km ³ obs	Up to 124 Weeks (868 Days)

		Days)
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6. Where the contract period is shorter than the expected period derived from the FLS Standard Harvesting Output Framework, FLS will provide the reason(s) for such in the site-specific conditions. In such circumstances prospective purchasers should consider the level of harvesting capacity and uplift patterns that would be required to complete the contract within the shortened timebound period.
7. Where the contract period is longer than the expected period derived from the FLS Standard Harvesting Output Framework, and for reasons attributed to site specific timing constraints, FLS will provide an indicative period when work and / or haulage access is likely to be restricted.
8. Prior to the “indicative” start date, the Purchaser must contact the FLS Contract Manager to agree the PCM. **At least 7 days before any PCM can take place the** Purchaser must provide FLS with key information pertaining to clause 5.5, 12.1 and 12.4 of the standard contract.
9. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland at the PCM, be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract

Logs at Roadside

10. Lots are either offered for a price per cubic metre underbark or for a price per tonne as clearly described on the top of each page in this catalogue.
11. Where lots are offered for a price per cubic metre underbark - the volume of the timber will be calculated from the weight of loads supplied, converted to volume using volume/weight fixed conversion factors where such agreements currently exist between Forestry and Land Scotland and relevant parties. Successful purchasers that do not have an agreement for fixed conversion factors with Forestry and Land Scotland shall be required to agree a fixed conversion factor(s) based on the national data set within the relevant supplying location.
12. Where logs are already cut to roadside, this has been stated in the sale catalogue and a breakdown of log specification given. Where logs are still to be felled, FLS has stated the anticipated date for extraction to roadside.
13. The average DBH of the standing trees from which the logs will be produced is an estimate only, provided for the guidance of prospective purchasers - it is not guaranteed.
14. Forestry and Land Scotland (FLS) carefully consider the log specification, including the product range, for sawlogs and roundwood and advertise them for sale at roadside on

this basis. In the event of a conditional bid being placed, FLS shall only consider a request to change that specification if it falls within the Minimum Top Diameter, Minimum and Maximum lengths and Average DBH as advertised in the sale catalogue. Any condition outwith this range shall be excluded.

15. Conditional bids that do not influence the advertised specification and therefore the value of the sale lot shall of course be considered wherever possible.
16. In the event of a conditional bid being accepted, FLS reserve the right to vary the contract volume if the breakout is adversely affected.
17. Conditional Bids must be recorded on a Lot by Lot Basis. FLS shall not accept conditional bids condensed into 1 single Lot and covering multiple lots. FLS reserve the right to exclude any conditional bids that are not correctly submitted on a Lot-by-Lot basis.
18. The indicative start and end dates are as indicated against each Lot in the catalogue and must be agreed with the FLS contract Manager in writing as part of the pre contract start-up meeting or discussion. The indicative contract period has been based on expected uplift patterns:

➤ Roadside Uplift – 10 Loads per week (250 Tonnes) + 4-week contingency

Sale Type	Volume Category	Maximum Period
DP Roadside	<2km ³ ub	Up to 12 Weeks (84 Days)
DP Roadside	2km ³ ub – 4km ³ ub	Up to 20 Weeks (140 Days)
DP Roadside	4km ³ ub – 6km ³ ub	Up to 28 Weeks (196 Days)

19. Where the contract period is shorter than the expected period derived from expected uplift patterns, FLS will provide the reason(s) for such in the sale catalogue. Prospective purchasers should consider the required level of uplift to complete the contract within the shortened timebound period.
20. Where the contract period is longer than the period derived from expected uplift patterns, and for reasons attributed to timing constraints, FLS will provide an indicative period when haulage access is likely to be restricted.
19. **14 Days prior to the “indicative” start date, the FLS contract Manager will contact the Purchaser** to exchange key information pertaining to clause 3.1, 3.5 and 3.6 of the standard contract.
20. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland as part of the pre contract start-up meeting or discussion,

be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract.

21. POORLY CONSTRUCTED TIMBER STACKS CAN POSE A THREAT TO LIFE AND THE ENVIRONMENT

All roadside timber stacking must adhere fully to FISA Guide 803 ([link here](#)) and FLS

Guidance Note: Safe Management of Timber Stacks ([Link here](#)).

Any non-compliance with this guidance will result in Amber / Red Conditions being applied to the contact.

Species Codes and Abbreviations

SP	Scots Pine
LP	Lodgepole Pine
CP	Corsican Pine
MP	Mixed Pine
EL	European Larch
ESF	Silver Fir
HL	Hybrid Larch
JL	Japanese Larch
ML	Mixed Larch
NS	Norway Spruce
SS	Sitka Spruce
MS	Mixed Spruce
DF	Douglas fir
GF	Grand fir
NF	Noble fir
WH	Western Hemlock
OMS	Serbian Spruce
MOP	Mountain Pine
LC	Lawson's Cypress
RC	Western Red Cedar
MC	Mixed Conifer
MB	Mixed Broadleaves
BE	Beech
RON	Nothofagus Obliqua

cm	Centimetres
m ³	Cubic Metres
m	Metres
TD	Top Diameter
UB	Underbark
OB	Overbark
DBH	Diameter at Breast Height
Ha	Hectares

FORESTRY AND LAND SCOTLAND - STAFF LIST

Forestry and Land Scotland, Great Glen House, Leachkin Road, Inverness IV3 8NW – 0300 067 6000		
Kevin Quinlan	Chief Executive	Edinburgh
Graeme Prest	Head of Land Management	Inverness
Mick Bottomley	Head of Marketing & Sales	Edinburgh
Graham Godsman	Marketing & Sales Business Manager	Inverness

North Region - Inverness Forest District Office Smithton, Inverness, IV1 2NL – 0300 067 6100		
Malcolm MacDougall	Operations Manager	Inverness
Hazel Maclean	Assistant Operations Manager	Golspie
Guy Muir	Assistant Operations Manager	Inverness
Luke Wilson	Assistant Operations Manager	Inverness

East Region - Moray & Aberdeenshire Forest District Office, Portsoy Road, Huntly AB54 4SJ – 0300 067 6380		
David Henderson	Operations Manager	Huntly
Sean Miller	Assistant Operations Manager	Dunkeld
Dan Cadle	Assistant Operations Manager	Durris
Paul Raisbeck	Assistant Operations Manager	Newton Stewart

West Region - West Argyll Forest District Office Whitegates, Lochgilphead, PA31 8RS – 0300 067 6650		
James Robins	Operations Manager	Oban
Tommy McGrory	Assistant Operations Manager	Lochgilphead
Stuart Findlay	Assistant Operations Manager	Oban
Paul May	Assistant Operations Manager	Lochgilphead

Central Region - Cowal & Trossachs Forest District Office Aberfoyle, Stirling FK8 3UX – 0300 067 6600		
Russell Lamont	Operations Manager	Aberfoyle
James Kyle	Assistant Operations Manager	Aberfoyle
Fraser MacDonald	Assistant Operations Manager	Dunoon
Will Huckerby	Assistant Operations Manager	West Calder

South Region - Galloway Forest District Office Creebridge, Newton Stewart, DG8 6AJ – 0300 067 6900		
Hugh McKay	Operations Manager	Dumfries
Sandy White	Assistant Operations Manager	Castle Douglas
Andy Brown	Assistant Operations Manager	Ae
Mark Johnson	Assistant Operations Manager	Straiton
Tbc	Assistant Operations Manager	Ae
Daniel Brough	Assistant Operations Manager	Newton Stewart

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Tenders correctly submitted for Lots in this sale will be 'opened' at 12:00 hours on 18 June 2025 unless otherwise notified as set out above.

LOT NO	LOCATION	LOG DESCRIPTION				COMMENCEMENT AND COMPLETION DATE	AMOUNT OFFERED (EXCLUDING VAT)
		MINIMUM TOP DIAMETER UB AND SPECIES	QUANTITY, POINT OF SALE AND CLASSIFICATION	LENGTH SPECIFIED	STAND MEAN DBH (CM)		
1.01	COWAL AND TROSSACHS Corriegrennan F44767	16 cm SS	1000 M3UB Roadside Green Logs	4.9 - 4.9 m Contract volume to be uplifted from hoish stacking yard. Material will be available at Roadside from w/c 30/06/25.	24	30/06/25 to 31/10/25	£ Per m3UB
1.02	COWAL AND TROSSACHS Benmore F44781	16 cm SS	2750 M3UB Roadside Green Logs	3.7 - 4.9 m Material will be available at Roadside from w/c 30/06/25	22	30/06/25 to 14/09/25	£ Per m3UB
1.03	SCOTTISH LOWLANDS Carron F44777	18 cm SS	550 M3UB Roadside Green Logs	3.7 - 4.9 m This is a Green Log parcel with approx 20% Red Log element. Parcel was felled between Feb 2025 & April 2025. Full volume is available now at roadside.	27	25/06/25 to 01/08/25	£ Per m3UB

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1.04	GALLOWAY Galloway West F44788	18 cm SS	3500 Tonnes Roadside Red Logs(30%Green)	3.7 - 4.9 m This parcel has 3 coupes in Galloway. This is a Green log parcel with 30% Red Log element. Approx 20% of material will be available at time of sale.	30	25/06/25 to 29/09/25	£ Per tonne
1.05	GALLOWAY Darntaggart F44775	18 cm SS	700 Tonnes Roadside Red Logs(30%Green)	3.7 - 5.0 m This is a Green Log parcel with 30% Red Log element. Material will be available at Roadside from 14.07.25	28	14/07/25 to 08/09/25	£ Per tonne
1.06	INVERNESS,ROSS, SKYE Black Isle F44792	16 cm SP	4000 M3UB Roadside Red Logs	3.7 - 4.3 m Material will have approximately 2000 m3 available at Roadside from date of sale then remainder by 31st July.	27	25/06/25 to 30/11/25	£ Per m3UB

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1.07	COWAL AND TROSSACHS Corriegrennan F44764	30 cm SS	585 Tonnes Roadside Other Logs	4.9 - 4.9 m Contract volume to be uplifted from the hoish stacking yard Material will be available at Roadside from w/c 30/06/25.	38	25/06/25 to 09/09/25	£ Per tonne
1.08	COWAL AND TROSSACHS Benmore F44779	30 cm SS	200 Tonnes Roadside Other Logs	4.9 - 4.9 m Material will be available at Roadside from w/c 30/06/25	46	25/06/25 to 09/09/25	£ Per tonne
1.09	GALLOWAY Bells Craig F44640	50 cm SS	150 Tonnes Roadside Other Logs	4.9 - 5.0 m Green Log percentage is approximately 50%. Material is currently available at roadside.	50	25/06/25 to 25/07/25	£ Per tonne

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1.10	COWAL AND TROSSACHS Benmore F44780	14 cm SS	500 M3UB Roadside Pallet	2.5 - 3.1 m Material will be available at Roadside from w/c 30/06/25	20	25/06/25 to 09/09/25	£ Per m3UB
1.11	GALLOWAY K-Flow - Gsa F44791	14 cm SS	1500 M3UB Roadside Short Green A	2.5 - 3.1 m It is estimated that approx 20% of the contract volume will be available from the date of sale.	20	25/06/25 to 29/09/25	£ Per m3UB
1.12	GALLOWAY Galloway West - Chip F44789	7 cm SS	3500 Tonnes Roadside Chipwood	2.9 - 2.9 m This will be produced from 3 sites within Galloway. Approximately 50% of the material volume will be available at the date of sale.	30	25/06/25 to 29/09/25	£ Per tonne

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1.13	GALLOWAY K-Flow - Chip F44790	7 cm SS	3000 Tonnes Roadside Chipwood	2.9 - 2.9 m Approx 10% of contract volume will be available at roadside from date of sale. Harvested from peat restoration site.	15	25/06/25 to 29/09/25	£ Per tonne
1.14	GALLOWAY Kirroughtree Mtb F44793	7 cm SS	550 Tonnes Roadside Chipwood	2.9 - 2.9 m This is a mixed conifer parcel comprising of 50% larch and 50% spruce. Material will be available at roadside from date of sale	30	25/06/25 to 31/08/25	£ Per tonne
1.15	MORAY, ABERDEENSHIRE Brockholes F44700	7 cm DF/SS 6/94	850 Tonnes Roadside Woodfuel	3.0 - 3.0 m O/S SS some DF (Small proportion 120 butt). FELLED 21/10/24-5/12/24 some WB. 3.6/4.9 can go with (if req). Material at RS now. Deadwood less than 5%	65	25/06/25 to 31/10/25	£ Per tonne

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1.16	MORAY, ABERDEENSHIRE Greenknowe 2 F44702	7 cm SS	500 Tonnes Roadside Woodfuel	3.0 - 3.0 m o/s SS felled 9/9/24-5/12/24 some WB. Small amount v large up to 130. Some log 3.1-4.9 can go if req. Material at RS now. Deadwood less than 5%	65	25/06/25 to 31/07/25	£ Per tonne
1.17	MORAY, ABERDEENSHIRE Monaughty F44705	7 cm SS/ML 87/13	375 Tonnes Roadside Woodfuel	3.0 - 3.0 m O/S WF mostly SS some Pine/larch. Felled 10-1-25 to 28-3-25. Small amount v. large O/S. Material at RS now. Deadwood less than 5%	60	25/06/25 to 31/08/25	£ Per tonne
1.18	MORAY, ABERDEENSHIRE Whiteash F44725	7 cm SS	200 Tonnes Roadside Woodfuel	3.0 - 3.0 m Felling 20-1-25 to 7-2-25. No windblow. SS some SP. oversize WF 3m. Material at RS now. Deadwood less than 5%	65	25/06/25 to 31/08/25	£ Per tonne

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1.19	MORAY, ABERDEENSHIRE Pine Cottage F44763	7 cm GF/NS 35/65	2000 Tonnes Roadside Woodfuel	3.0 - 3.1 m Material will be available at Roadside from July 14th. This lot comprises approx 10% deadwood.	38	07/07/25 to 15/08/25	£ Per tonne
1.20	MORAY, ABERDEENSHIRE Gallon Of Water F44784	7 cm SP	125 Tonnes Roadside Woodfuel	2.9 - 3.1 m Timber felled & extracted to roadside (March - April 2025). Lot comprises approx 40-50% deadwood. Lot includes SS / NS.	35	02/07/25 to 13/08/25	£ Per tonne
1.21	MORAY, ABERDEENSHIRE Cleanbrae F44785	7 cm SS	750 Tonnes Roadside Woodfuel	2.9 - 4.9 m Timber felled & extracted to roadside (February - March 2025). Lot comprises approx 10-15% deadwood. Lot includes DF	26	02/07/25 to 10/09/25	£ Per tonne

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1.22	MORAY, ABERDEENSHIRE West Braeside F44786	7 cm MS	200 Tonnes Roadside Woodfuel	2.9 - 4.9 m Timber felled & extracted to roadside (March - May 2025). Lot comprises approx 15-20% deadwood. Lot includes SP / JL.	30	02/07/25 to 13/08/25	£ Per tonne
1.23	COWAL AND TROSSACHS Corriegrennan F44769	6 cm SS	2000 Tonnes Roadside Woodfuel	3.0 - 3.0 m Uplift volume from hoish stacking yard. 90% SS, 5% NS 3%JL 2%LP. Material available Roadside w/c 30/06/25. Lot comprises approx 10% Deadwood.	16	25/06/25 to 28/10/25	£ Per tonne
1.24	COWAL AND TROSSACHS Benmore F44782	6 cm SS	1500 Tonnes Roadside Woodfuel	3.0 - 3.0 m Material will be available at Roadside from w/c 30/06/25. This Lot comprises approximately 15% deadwood.	18	25/06/25 to 09/09/25	£ Per tonne

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1.25	GALLOWAY Carrick F44670	7 cm SS	150 Tonnes Roadside Woodfuel	2.9 - 3.0 m Material currently available at roadside. This lot comprises approx 25% Deadwood.	35	25/06/25 to 25/07/25	£ Per tonne
1.26	GALLOWAY Glenwhan Wf F44794	7 cm SS	750 Tonnes Roadside Woodfuel	2.9 - 4.9 m Mixed conifer WF parcel made up of 80% SS, 15% NF @ 4.9m, & 5% O/S 4.9 DW% approx 70% Material will be available at roadside from date of sale.	30	25/06/25 to 31/08/25	£ Per tonne

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