



Forestry and
Land Scotland
Coilltearachd agus
Fearann Alba

Timber sales

Tender of standing timber



Scotland's National
Forest Estate is
responsibly
managed to the
UK Woodland
Assurance Standard.



www.forestryandland.gov.scot



Forestry and Land Scotland Sale of Timber Tender of Standing Logs

To be opened at FLS Head Office on
25th February 2026 at 12.00 hours

<u>Sale Type</u>	<u>Quantity (approx.)</u>
Sawlogs at Roadside (m3ub)	
Sawlogs at Roadside (tonnes)	
Standing Timber (m3obs)	221585

Please note this catalogue is for information only and bids received using the tender form attached will be excluded from the sale.

All bids for this sale must be submitted through the E-sales system.

For information on registering as an E-sales user please visit [eSales System Guidance, Support & Help | Forestry and Land Scotland](#)

General Conditions of Sale

All timber on offer in this sale is covered by Chain of Custody Certificate No FSC: SA-FM/COC-007002 and PEFC: SA-PEFC-FM-007002. These certificates were issued on 12 November 2024 under the QUALIFOR Programme by SGS Forestry.

1. The sale of each Lot is subject to the following contracts which can be found on the FLS eSales website - [Sales Information | Forestry and Land Scotland](#):
 - a. Standing Timber – Standard Short-Term Contract for the sale of Standing Trees (Published March 2024)
 - b. Sawlogs at Roadside – Standard Short-Term Contract for the sale of Sawlogs (Published March 2023)
2. Prospective Purchasers are advised to read the terms and conditions of sale prior to bidding. Any bid accepted by Forestry and Land Scotland (FLS) shall be subject to the terms and conditions laid out in the relevant standard short-term contract and schedules Parts 1 – IV
3. There will be a contractual obligation on the part of the successful purchaser to provide FLS with key information within a timebound period as specified in the short-term standard contracts. Prospective bidders should be aware that failure to provide said information to FLS within the timebound period may lead to termination of contract and resale by FLS.
4. Arrangements to inspect the timber should be made directly with the FLS Contract Manager named in Part 1 of the Schedule. An address list for Regional Operations Managers and Assistant Operations Managers, along with key contacts in National Office is on the last page of this catalogue.
5. Site boundaries will be clearly marked in a common manner. External boundary trees will be marked with white tape or marking, i.e. the trees to be left standing after harvesting operation. Purchasers will be deemed to have acquainted themselves with arrangements for access and constraints, if any, in respect of each Lot, details of which are specified in the site-specific conditions and sale maps.
6. Prospective purchasers are advised to consult a copy of the map of timber haulage (preferred) routes on public roads before bidding for the lots where these apply. Copies of all the maps together with a statement of preferred routes are held by the Regional Managers also all local authority Divisional Road Surveyors within the Region.
7. No Lot carries entitlement to continuity of supplies of timber outside the terms and conditions of the Agreement.

8. All bids/offers shall be exclusive of Value Added Tax, which shall be added to the purchaser price of each Lot at the appropriate rate.
9. Conditional Bids - FLS shall only consider conditional bids for Roadside lots if they meet the terms laid out in Particulars of Sale, Logs at Roadside, paragraphs 10 – 13.

Particulars of Sale

Standing Timber

1. Lots are either offered for lump sum bids or bids per tonne as clearly described on the top of each page in this catalogue.
2. Lots offered for price per tonne bids – Estimated tonnage and derived volume have been subject to the tariff method described in the sale catalogue, or as otherwise stated production forecast data.
3. Lots offered for lump sum bids - All volume estimates have been derived from a full Tariff unless otherwise stated. Tariff sheets may be Requested from the FLS Contract Manager.
4. The Purchaser shall be deemed to have formed their own estimate of sale quantity / volume of Trees on the Sale Area and shall also be deemed to have satisfied themselves as to the occurrence of butt rot and stain and no subsequent allowance or reduction will be made.
5. The “indicative” start and end dates are as indicated against each Lot in the catalogue and must be agreed at the Pre-Commencement meeting (PCM). The indicative contract period has been based on the following FLS Standard Harvesting Output Framework: -
 - a. Clearfell to include Roadside Uplift – 500m³obs per week (1 Harvester + 4 week contingency)
 - b. Thinning to include Roadside Uplift – 200m³obs per week (1 Harvester + 4 week contingency)
 - c. Skyline / Cablecrane Extraction to include Roadside Uplift – 250m³obs per week + 4 week contingency

Sale Type	Volume Category	Maximum Period
Standing Clearfell	<6km ³ obs	Up to 16 Weeks (112 Days)
Standing Thinning	<6km ³ obs	Up to 34 Weeks (238 Days)
Skyline / Cablecrane	<6km ³ obs	Up to 28 Weeks (196 Days)
Standing CF	6km ³ obs – 10km ³ obs	Up to 24 Weeks (168 Days)
Skyline / Cablecrane	6km ³ obs – 10km ³ obs	Up to 44 Weeks (308 Days)
Standing CF	10km ³ obs– 30km ³ obs	Up to 64 Weeks (448 Days)
Skyline / Cablecrane	10km ³ obs– 30km ³ obs	Up to 124 Weeks (868 Days)

6. Where the contract period is shorter than the expected period derived from the FLS Standard Harvesting Output Framework, FLS will provide the reason(s) for such in the site-specific conditions. In such circumstances prospective purchasers should consider the level of harvesting capacity and uplift patterns that would be required to complete the contract within the shortened timebound period.
7. Where the contract period is longer than the expected period derived from the FLS Standard Harvesting Output Framework, and for reasons attributed to site specific timing constraints, FLS will provide an indicative period when work and / or haulage access is likely to be restricted.
8. Prior to the “indicative” start date, the Purchaser must contact the FLS Contract Manager to agree the PCM. At least 7 days before any PCM can take place the Purchaser must provide FLS with key information pertaining to clause 5.5, 12.1 and 12.4 of the standard contract.
9. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland at the PCM, be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract

Logs at Roadside

10. Lots are either offered for a price per cubic metre underbark or for a price per tonne as clearly described on the top of each page in this catalogue.
11. Where lots are offered for a price per cubic metre underbark - the volume of the timber will be calculated from the weight of loads supplied, converted to volume using volume/weight fixed conversion factors where such agreements currently exist between Forestry and Land Scotland and relevant parties. Successful purchasers that do not have an agreement for fixed conversion factors with Forestry and Land Scotland shall be

required to agree a fixed conversion factor(s) based on the national data set within the relevant supplying location.

12. Where logs are already cut to roadside, this has been stated in the sale catalogue and a breakdown of log specification given. Where logs are still to be felled, FLS has stated the anticipated date for extraction to roadside.
13. The average DBH of the standing trees from which the logs will be produced is an estimate only, provided for the guidance of prospective purchasers - it is not guaranteed.
14. Forestry and Land Scotland (FLS) carefully consider the log specification, including the product range, for sawlogs and roundwood and advertise them for sale at roadside on this basis. In the event of a conditional bid being placed, FLS shall only consider a request to change that specification if it falls within the Minimum Top Diameter, Minimum and Maximum lengths and Average DBH as advertised in the sale catalogue. Any condition outwith this range shall be excluded.
15. Conditional bids that do not influence the advertised specification and therefore the value of the sale lot shall of course be considered wherever possible.
16. In the event of a conditional bid being accepted, FLS reserve the right to vary the contract volume if the breakout is adversely affected.
17. Conditional Bids must be recorded on a Lot by Lot Basis. FLS shall not accept conditional bids condensed into 1 single Lot and covering multiple lots. FLS reserve the right to exclude any conditional bids that are not correctly submitted on a Lot-by-Lot basis.
18. The indicative start and end dates are as indicated against each Lot in the catalogue and must be agreed with the FLS contract Manager in writing as part of the pre contract start-up meeting or discussion. The indicative contract period has been based on expected uplift patterns:
 - a. Roadside Uplift – 10 Loads per week (250 Tonnes) + 4-week contingency

Sale Type	Volume Category	Maximum Period
DP Roadside	<2km ³ _{ub}	Up to 12 Weeks (84 Days)
DP Roadside	2km ³ _{ub} – 4km ³ _{ub}	Up to 20 Weeks (140 Days)
DP Roadside	4km ³ _{ub} – 6km ³ _{ub}	Up to 28 Weeks (196 Days)

19. Where the contract period is shorter than the expected period derived from expected uplift patterns, FLS will provide the reason(s) for such in the sale catalogue. Prospective purchasers should consider the required level of uplift to complete the contract within the shortened timebound period.
20. Where the contract period is longer than the period derived from expected uplift patterns, and for reasons attributed to timing constraints, FLS will provide an indicative period when haulage access is likely to be restricted.
21. 14 Days prior to the “indicative” start date, the FLS contract Manager will contact the Purchaser to exchange key information pertaining to clause 3.1, 3.5 and 3.6 of the standard contract.
22. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland as part of the pre contract start-up meeting or discussion, be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract.
23. POORLY CONSTRUCTED TIMBER STACKS CAN POSE A THREAT TO LIFE AND THE ENVIRONMENT. All roadside timber stacking must adhere fully to:
 - a. [FISA Guide 803](#) and;
 - b. [FLS Guidance Note: Safe Management of Timber Stacks](#)
24. Any non-compliance with this guidance will result in Amber / Red Conditions being applied to the contact.

Species Codes and Abbreviations

SP	Scots Pine
LP	Lodgepole Pine
CP	Corsican Pine
MP	Mixed Pine
EL	European Larch
ESF	Silver Fir
HL	Hybrid Larch
JL	Japanese Larch
ML	Mixed Larch

NS	Norway Spruce
SS	Sitka Spruce
MS	Mixed Spruce
DF	Douglas fir
GF	Grand fir
NF	Noble fir
WH	Western Hemlock
OMS	Serbian Spruce
MOP	Mountain Pine
LC	Lawson's Cypress
RC	Western Red Cedar
MC	Mixed Conifer
MB	Mixed Broadleaves
BE	Beech
RON	Nothofagus Obliqua
cm	Centimetres
m ³	Cubic Metres
m	Metres
TD	Top Diameter
UB	Underbark
OB	Overbark
DBH	Diameter at Breast Height
Ha	Hectares

FORESTRY AND LAND SCOTLAND - STAFF LIST

Forestry and Land Scotland, Great Glen House, Leachkin Road, Inverness IV3 8NW – 0300 067 6000		
Kevin Quinlan	Chief Executive	Edinburgh
Graeme Prest	Head of Land Management	Inverness
Stephen Ramage	Head of Marketing & Sales	Dumfries
Stuart MacKinnon	Marketing & Sales Business Manager	Inverness

North Region - Inverness Forest District Office Smithton, Inverness, IV1 2NL – 0300 067 6100		
Malcolm MacDougall	Operations Manager	Inverness
Hazel Maclean	Assistant Operations Manager	Golspie
Paul Simon	Assistant Operations Manager	Inverness
Luke Wilson	Assistant Operations Manager	Inverness

East Region - Moray & Aberdeenshire Forest District Office, Portsoy Road, Huntly AB54 4SJ – 0300 067 6380		
Mark Crowley	Operations Manager	Durris
Sean Miller	Assistant Operations Manager	Dunkeld
Dan Cadle	Assistant Operations Manager	Durris
Paul Raisbeck	Assistant Operations Manager	Newton Stewart

West Region - West Argyll Forest District Office Whitegates, Lochgilphead, PA31 8RS – 0300 067 6650		
James Robins	Operations Manager	Oban
TBC	Assistant Operations Manager	TBC
TBC	Assistant Operations Manager	TBC

**Central Region -
Cowal & Trossachs Forest District Office
Aberfoyle, Stirling FK8 3UX – 0300 067 6600**

Russell Lamont	Operations Manager	Aberfoyle
Anna Hamilton	Assistant Operations Manager	Aberfoyle
Mark Ormsby	Assistant Operations Manager	Glenbranter
Chris Peach	Assistant Operations Manager	West Calder

**South Region -
South Region Office
50-57 Moffat Road, Dumfries DG1 1NP – 0300 067 6900**

Hugh McKay	Operations Manager	Dumfries
Sandy White	Assistant Operations Manager	Castle Douglas
Andy Brown	Assistant Operations Manager	Ae
Mark Johnson	Assistant Operations Manager	Straiton
Neil Purves	Assistant Operations Manager	Selkirk
Daniel Brough	Assistant Operations Manager	Newton Stewart

LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.01	WEST ARGYLL	Clearfell							16/03/26 to 31/01/27	£
	Upper Drochaid Burn	5% windthrow	SS	6377	9282	0.687	28	B6		
			SS	5734	16668	0.344	22	B6		
	F45267		SS	4496	5892	0.763	30	B6		Per tonne
				<u>16607</u>	<u>31842</u>	<u>0.522</u>				Estimated weight 13393 tonnes
	This site does not require Urea application.									
1.02	WEST ARGYLL	Clearfell							01/04/26 to 31/07/26	£
	Ardcastle North Entr		SS	2209	4770	0.463	24	B6		
			WH	65	194	0.333	22	B6		
	F45268			<u>2274</u>	<u>4964</u>	<u>0.458</u>				Per tonne
										Estimated weight 1834 tonnes
	This site does not require Urea application.									

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Tenders correctly submitted for Lots in this sale will be 'opened' at 00:00 hours on 25 February 2026 unless otherwise notified as set out above.

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1.03	WEST ARGYLL	Clearfell							16/03/26 to 31/03/27	£
	Allt Duibhe	5% windthrow	SS	16524	53648	0.308	20	B6		
			SS	3727	23005	0.162	17	B6		
	F45269		JL	489	2029	0.241	19	B6		Per tonne
				<u>20740</u>	<u>78682</u>	<u>0.264</u>				Estimated weight 16691 tonnes

This site does not require Urea application.

1.04	WEST ARGYLL	Clearfell							16/03/26 to 31/12/26	£
	Allt Mam Muc		SS	8404	29180	0.288	20	B6		
			SS	6638	45780	0.145	17	B6		
	F45270			<u>15042</u>	<u>74960</u>	<u>0.201</u>				Per tonne
										Estimated weight 12130 tonnes

This site does not require Urea application.

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1.05	WEST ARGYLL	Clearfell							16/03/26 to 31/08/26	£
	Port Na Mine		SS	7975	4366	1.827	40	B6		
			JL	997	1249	0.798	28	B6		
	F45283			8972	5615	1.598				Per tonne

Estimated weight 7164 tonnes

This sale does have timing constraints for some of the works. This site does not require Urea application.

1.06	WEST ARGYLL	Clearfell							16/03/26 to 31/12/26	£
	West Banks Of Orchy		SS	13391	27284	0.491	25	B6		
			SS	3405	19031	0.179	18	B6		
			NS	899	346	2.598	47	B6		Per tonne
	F45290			17695	46661	0.379				

Estimated weight 14294 tonnes

This sale does have timing constraints. This site does not require Urea application.

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1.07	WEST ARGYLL	Clearfell							01/04/26 to 31/10/26	£
	South Of Reservoir		SS	2314	11807	0.196	17	B6		
			SS	2163	3217	0.672	27	B6		
	F45291		SS	1955	2296	0.851	29	B6		Per tonne
			SS	980	867	1.130	34	B6		
			SS	524	1080	0.485	35	B6	Estimated weight 6789 tonnes	
			WH	272	284	0.958	32	B6		
			JL	226	340	0.665	30	B6		
				8434	19891	0.424				

This site does not require Urea application.

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1.08	WEST ARGYLL	Clearfell							01/04/26 to 31/12/26	£
	Gleann Dubh		SS	5788	6396	0.905	30	B6		
			SS	2400	8771	0.274	19	B6		
	F45292		SS	1670	2200	0.759	29	B6		Per tonne
			SS	856	5038	0.170	18	B6		
			LP	712	6478	0.110	15	B6	Estimated weight 9818 tonnes	
			LP	423	3034	0.139	16	B6		
			LP	215	760	0.283	21	B6		
			HL	60	220	0.273	19	B6		
				12124	32897	0.369				

This site does not require Urea application.

1.09	WEST ARGYLL	Clearfell							16/03/26 to 30/11/26	£
	Apper Beag		SS	7317	8423	0.869	30	B6		
			SS	1496	1530	0.978	31	B6		
	F45293			8813	9953	0.885				Per tonne
									Estimated weight 7107 tonnes	

Time restrictions do apply to this contract. This site does not require Urea application.

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1.10	MORAY, ABERDEENSHIRE	Clearfell							27/04/26 to 26/06/26	£
	West Lodge		SS	1271	726	1.751	33	NA		
			XC	191	1339	0.143	17	NA		
	F45317			1462	2065	0.708				Per tonne

Estimated weight 1179 tonnes

The coupe has not been mensurated. Volume figures in contract are using area production forecast figures. This site does not require Urea application.

1.11	MORAY, ABERDEENSHIRE	Clearfell							01/06/26 to 31/08/26	£
	Burn Of Finglennie		SS	7975	7161	1.114	32	B6		
			SS	730	5000	0.146	15	NA		
			SP	511	2276	0.225	21	B6		
	F45318		SP	53	800	0.066	12	NA		Per tonne
				9269	15237	0.608				Estimated weight 7528 tonnes

Sub compartments 8443A1 & 8443G1 were not measured. Volumes are taken from area production forecast figures. This site does require Urea application.

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LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.12	NORTH HIGHLAND	Clearfell							31/03/26 to 30/11/26	£
	Dounie	15% windthrow	SP	5153	10667	0.483	27	B6		
			SS	1522	2180	0.698	28	B6		
	F45288		SP	474	1452	0.326	24	B6		Per tonne
			LP	101	528	0.191	18	B6		
				7250	14827	0.489				Estimated weight 6383 tonnes

This site does require Urea application.

1.13	COWAL AND TROSSACHS	Clearfell							16/03/26 to 31/08/26	£
	Coilhullan	70% windthrow	SS	1103	1193	0.924	30	B6		
			JL	611	700	0.873	26	B6		
	F45315			1714	1893	0.905				Per tonne
										Estimated weight 1338 tonnes

This site does not require Urea application.

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1.14	SCOTTISH LOWLANDS	Clearfell							16/03/26 to 31/03/27	£
	Auchineden 63055	23% windthrow	SS	3691	7381	0.500	25	B6		
			SS	3173	4015	0.790	30	B6		
			SS	2472	4121	0.600	27	B6		
	F45271		SS	1260	2020	0.624	28	B6		Per tonne
			SS	1000	2057	0.486	26	B6		Estimated weight 23153 tonnes
			SS	752	1374	0.547	26	NA		
			SS	593	2815	0.211	19	B6		
			JL	372	1417	0.263	21	NA		
			SS	303	384	0.789	30	NA		
			JL	197	735	0.268	21	B6		
			MS	4931	16436	0.300	22	B6		
			SS	3170	4956	0.640	28	B6		
			JL	3076	5247	0.586	27	B6		
			SS	2468	5272	0.468	24	B6		
			JL	990	1690	0.586	27	NA		
			MS	348	1200	0.290	22	NA		
			SS	281	600	0.468	24	NA		
				29077	61720	0.471				

Lot includes PR infected timber - SPHN
 Civils work can form part of this contract
 Total volume of Lot is 29077 m3obs
 UREA application is required.

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1.15	SCOTTISH LOWLANDS	Clearfell							16/03/26 to 21/08/26	£
	Whitelee 40059	20% windthrow	SS	3337	5775	0.578	27	B6		
			SS	3081	6159	0.500	25	B6		
			SS	2097	4059	0.517	26	B6		
	F45280		SS	644	1115	0.578	27	NA		Per tonne
			SS	259	501	0.517	26	NA		Estimated weight 7679 tonnes
			SS	106	212	0.500	25	NA		
				9524	17821	0.534				

This site does not require Urea application.

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1.16	DUMFRIES AND BORDERS	Clearfell							01/04/26 to 31/08/26	£
	Havering Sike		SS	10598	42187	0.251	19	B6		
			SS	3876	7463	0.519	26	B6		
	F45240			<u>14474</u>	<u>49650</u>	<u>0.292</u>				Per tonne
										Estimated weight 11673 tonnes
	This site does not require Urea application.									
1.17	DUMFRIES AND BORDERS	Clearfell							01/04/26 to 31/10/26	£
	The Snab 1	30% windthrow	SS	15906	13284	1.197	33	B6		
				<u>15906</u>	<u>13284</u>	<u>1.197</u>				Per tonne
	F45285									Estimated weight 12828 tonnes
	This site does not require Urea application.									

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Tenders correctly submitted for Lots in this sale will be 'opened' at 00:00 hours on 25 February 2026 unless otherwise notified as set out above.

LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.18	DUMFRIES AND BORDERS	Clearfell							01/04/26 to 31/10/26	£
	High Black Hill	68% windthrow	SS	9207	13072	0.704	29	B6		
			SS	3482	6386	0.545	26	B6		
	F45286			12689	19458	0.652				Per tonne
									Estimated weight 10233 tonnes	
	This site does not require Urea application.									
1.19	DUMFRIES AND BORDERS	Clearfell							01/04/26 to 31/10/26	£
	Barnarigh	7% windthrow	SS	5830	10022	0.582	26	B6		
			SS	553	4136	0.134	16	B6		
	F45289			6383	14158	0.451				Per tonne
									Estimated weight 5148 tonnes	
	This site does not require Urea application.									

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LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.20	DUMFRIES AND BORDERS	Clearfell							01/04/26 to 31/10/26	£
	Pot Burn	69% windthrow	SS	3136	4906	0.639	27	B6		
				3136	4906	0.639				
	F45323									Per tonne
	This site does not require Urea application.									Estimated weight 2529 tonnes

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