



Forestry and
Land Scotland
Coilltearachd agus
Fearann Alba

Timber sales

Tender of standing timber



Scotland's National
Forest Estate is
responsibly
managed to the
UK Woodland
Assurance Standard.



www.forestryandland.gov.scot



Forestry and Land Scotland Sale of Timber Tender of Standing Logs

To be opened at FLS Head Office on
20th May 2026 at 12.00 hours

<u>Sale Type</u>	<u>Quantity (approx.)</u>
Sawlogs at Roadside (m3ub)	
Sawlogs at Roadside (tonnes)	
Standing Timber (m3obs)	270454

Please note this catalogue is for information only and bids received using the tender form attached will be excluded from the sale.

All bids for this sale must be submitted through the E-sales system.

For information on registering as an E-sales user please visit [eSales System Guidance, Support & Help | Forestry and Land Scotland](#)

General Conditions of Sale

All timber on offer in this sale is covered by Chain of Custody Certificate No FSC: SA-FM/COC-007002 and PEFC: SA-PEFC-FM-007002. These certificates were issued on 12 November 2024 under the QUALIFOR Programme by SGS Forestry.

1. The sale of each Lot is subject to the following contracts which can be found on the FLS eSales website - [Sales Information | Forestry and Land Scotland](#):
 - a. Standing Timber – Standard Short-Term Contract for the sale of Standing Trees (Published March 2024)
 - b. Sawlogs at Roadside – Standard Short-Term Contract for the sale of Sawlogs (Published March 2023)
2. Prospective Purchasers are advised to read the terms and conditions of sale prior to bidding. Any bid accepted by Forestry and Land Scotland (FLS) shall be subject to the terms and conditions laid out in the relevant standard short-term contract and schedules Parts 1 – IV
3. There will be a contractual obligation on the part of the successful purchaser to provide FLS with key information within a timebound period as specified in the short-term standard contracts. Prospective bidders should be aware that failure to provide said information to FLS within the timebound period may lead to termination of contract and resale by FLS.
4. Arrangements to inspect the timber should be made directly with the FLS Contract Manager named in Part 1 of the Schedule. An address list for Regional Operations Managers and Assistant Operations Managers, along with key contacts in National Office is on the last page of this catalogue.
5. Site boundaries will be clearly marked in a common manner. External boundary trees will be marked with white tape or marking, i.e. the trees to be left standing after harvesting operation. Purchasers will be deemed to have acquainted themselves with arrangements for access and constraints, if any, in respect of each Lot, details of which are specified in the site-specific conditions and sale maps.
6. Prospective purchasers are advised to consult a copy of the map of timber haulage (preferred) routes on public roads before bidding for the lots where these apply. Copies of all the maps together with a statement of preferred routes are held by the Regional Managers also all local authority Divisional Road Surveyors within the Region.
7. No Lot carries entitlement to continuity of supplies of timber outside the terms and conditions of the Agreement.

8. All bids/offers shall be exclusive of Value Added Tax, which shall be added to the purchaser price of each Lot at the appropriate rate.
9. Conditional Bids - FLS shall only consider conditional bids for Roadside lots if they meet the terms laid out in Particulars of Sale, Logs at Roadside, paragraphs 10 – 13.

Particulars of Sale

Standing Timber

1. Lots are either offered for lump sum bids or bids per tonne as clearly described on the top of each page in this catalogue.
2. Lots offered for price per tonne bids – Estimated tonnage and derived volume have been subject to the tariff method described in the sale catalogue, or as otherwise stated production forecast data.
3. Lots offered for lump sum bids - All volume estimates have been derived from a full Tariff unless otherwise stated. Tariff sheets may be Requested from the FLS Contract Manager.
4. The Purchaser shall be deemed to have formed their own estimate of sale quantity / volume of Trees on the Sale Area and shall also be deemed to have satisfied themselves as to the occurrence of butt rot and stain and no subsequent allowance or reduction will be made.
5. The “indicative” start and end dates are as indicated against each Lot in the catalogue and must be agreed at the Pre-Commencement meeting (PCM). The indicative contract period has been based on the following FLS Standard Harvesting Output Framework: -
 - a. Clearfell to include Roadside Uplift – 500m³obs per week (1 Harvester + 4 week contingency)
 - b. Thinning to include Roadside Uplift – 200m³obs per week (1 Harvester + 4 week contingency)
 - c. Skyline / Cablecrane Extraction to include Roadside Uplift – 250m³obs per week + 4 week contingency

Sale Type	Volume Category	Maximum Period
Standing Clearfell	<6km ³ obs	Up to 16 Weeks (112 Days)
Standing Thinning	<6km ³ obs	Up to 34 Weeks (238 Days)
Skyline / Cablecrane	<6km ³ obs	Up to 28 Weeks (196 Days)
Standing CF	6km ³ obs – 10km ³ obs	Up to 24 Weeks (168 Days)
Skyline / Cablecrane	6km ³ obs – 10km ³ obs	Up to 44 Weeks (308 Days)
Standing CF	10km ³ obs– 30km ³ obs	Up to 64 Weeks (448 Days)
Skyline / Cablecrane	10km ³ obs– 30km ³ obs	Up to 124 Weeks (868 Days)

6. Where the contract period is shorter than the expected period derived from the FLS Standard Harvesting Output Framework, FLS will provide the reason(s) for such in the site-specific conditions. In such circumstances prospective purchasers should consider the level of harvesting capacity and uplift patterns that would be required to complete the contract within the shortened timebound period.
7. Where the contract period is longer than the expected period derived from the FLS Standard Harvesting Output Framework, and for reasons attributed to site specific timing constraints, FLS will provide an indicative period when work and / or haulage access is likely to be restricted.
8. Prior to the “indicative” start date, the Purchaser must contact the FLS Contract Manager to agree the PCM. At least 7 days before any PCM can take place the Purchaser must provide FLS with key information pertaining to clause 5.5, 12.1 and 12.4 of the standard contract.
9. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland at the PCM, be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract

Logs at Roadside

10. Lots are either offered for a price per cubic metre underbark or for a price per tonne as clearly described on the top of each page in this catalogue.
11. Where lots are offered for a price per cubic metre underbark - the volume of the timber will be calculated from the weight of loads supplied, converted to volume using volume/weight fixed conversion factors where such agreements currently exist between Forestry and Land Scotland and relevant parties. Successful purchasers that do not have an agreement for fixed conversion factors with Forestry and Land Scotland shall be

required to agree a fixed conversion factor(s) based on the national data set within the relevant supplying location.

12. Where logs are already cut to roadside, this has been stated in the sale catalogue and a breakdown of log specification given. Where logs are still to be felled, FLS has stated the anticipated date for extraction to roadside.
13. The average DBH of the standing trees from which the logs will be produced is an estimate only, provided for the guidance of prospective purchasers - it is not guaranteed.
14. Forestry and Land Scotland (FLS) carefully consider the log specification, including the product range, for sawlogs and roundwood and advertise them for sale at roadside on this basis. In the event of a conditional bid being placed, FLS shall only consider a request to change that specification if it falls within the Minimum Top Diameter, Minimum and Maximum lengths and Average DBH as advertised in the sale catalogue. Any condition outwith this range shall be excluded.
15. Conditional bids that do not influence the advertised specification and therefore the value of the sale lot shall of course be considered wherever possible.
16. In the event of a conditional bid being accepted, FLS reserve the right to vary the contract volume if the breakout is adversely affected.
17. Conditional Bids must be recorded on a Lot by Lot Basis. FLS shall not accept conditional bids condensed into 1 single Lot and covering multiple lots. FLS reserve the right to exclude any conditional bids that are not correctly submitted on a Lot-by-Lot basis.
18. The indicative start and end dates are as indicated against each Lot in the catalogue and must be agreed with the FLS contract Manager in writing as part of the pre contract start-up meeting or discussion. The indicative contract period has been based on expected uplift patterns:
 - a. Roadside Uplift – 10 Loads per week (250 Tonnes) + 4-week contingency

Sale Type	Volume Category	Maximum Period
DP Roadside	<2km ³ _{ub}	Up to 12 Weeks (84 Days)
DP Roadside	2km ³ _{ub} – 4km ³ _{ub}	Up to 20 Weeks (140 Days)
DP Roadside	4km ³ _{ub} – 6km ³ _{ub}	Up to 28 Weeks (196 Days)

19. Where the contract period is shorter than the expected period derived from expected uplift patterns, FLS will provide the reason(s) for such in the sale catalogue. Prospective purchasers should consider the required level of uplift to complete the contract within the shortened timebound period.
20. Where the contract period is longer than the period derived from expected uplift patterns, and for reasons attributed to timing constraints, FLS will provide an indicative period when haulage access is likely to be restricted.
21. 14 Days prior to the “indicative” start date, the FLS contract Manager will contact the Purchaser to exchange key information pertaining to clause 3.1, 3.5 and 3.6 of the standard contract.
22. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland as part of the pre contract start-up meeting or discussion, be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract.
23. POORLY CONSTRUCTED TIMBER STACKS CAN POSE A THREAT TO LIFE AND THE ENVIRONMENT. All roadside timber stacking must adhere fully to:
 - a. [FISA Guide 803](#) and;
 - b. [FLS Guidance Note: Safe Management of Timber Stacks](#)
24. Any non-compliance with this guidance will result in Amber / Red Conditions being applied to the contact.

Species Codes and Abbreviations

SP	Scots Pine
LP	Lodgepole Pine
CP	Corsican Pine
MP	Mixed Pine
EL	European Larch
ESF	Silver Fir
HL	Hybrid Larch
JL	Japanese Larch
ML	Mixed Larch

NS	Norway Spruce
SS	Sitka Spruce
MS	Mixed Spruce
DF	Douglas fir
GF	Grand fir
NF	Noble fir
WH	Western Hemlock
OMS	Serbian Spruce
MOP	Mountain Pine
LC	Lawson's Cypress
RC	Western Red Cedar
MC	Mixed Conifer
MB	Mixed Broadleaves
BE	Beech
RON	Nothofagus Obliqua
cm	Centimetres
m ³	Cubic Metres
m	Metres
TD	Top Diameter
UB	Underbark
OB	Overbark
DBH	Diameter at Breast Height
Ha	Hectares

FORESTRY AND LAND SCOTLAND - STAFF LIST

Forestry and Land Scotland, Great Glen House, Leachkin Road, Inverness IV3 8NW – 0300 067 6000		
Kevin Quinlan	Chief Executive	Edinburgh
Graeme Prest	Head of Land Management	Inverness
Stephen Ramage	Head of Marketing & Sales	Dumfries
Stuart MacKinnon	Marketing & Sales Business Manager	Inverness

North Region - Inverness Forest District Office Smithton, Inverness, IV1 2NL – 0300 067 6100		
Malcolm MacDougall	Operations Manager	Inverness
Hazel Maclean	Assistant Operations Manager	Golspie
Paul Simon	Assistant Operations Manager	Inverness
Luke Wilson	Assistant Operations Manager	Inverness

East Region - Moray & Aberdeenshire Forest District Office, Portsoy Road, Huntly AB54 4SJ – 0300 067 6380		
Mark Crowley	Operations Manager	Durriss
Sean Miller	Assistant Operations Manager	Dunkeld
Dan Cadle	Assistant Operations Manager	Durriss
Paul Raisbeck	Assistant Operations Manager	Newton Stewart

West Region - West Argyll Forest District Office Whitegates, Lochgilphead, PA31 8RS – 0300 067 6650		
James Robins	Operations Manager	Oban
TBC	Assistant Operations Manager	TBC
TBC	Assistant Operations Manager	TBC

**Central Region -
Cowal & Trossachs Forest District Office
Aberfoyle, Stirling FK8 3UX – 0300 067 6600**

Russell Lamont	Operations Manager	Aberfoyle
Sergey Eydelman	Assistant Operations Manager	Aberfoyle
Mark Ormsby	Assistant Operations Manager	Glenbranter
Chris Peach	Assistant Operations Manager	West Calder

**South Region -
South Region Office
50-57 Moffat Road, Dumfries DG1 1NP – 0300 067 6900**

Hugh McKay	Operations Manager	Dumfries
Sandy White	Assistant Operations Manager	Castle Douglas
Andy Brown	Assistant Operations Manager	Ae
Mark Johnson	Assistant Operations Manager	Straiton
Neil Purves	Assistant Operations Manager	Selkirk
Daniel Brough	Assistant Operations Manager	Newton Stewart

LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.01	WEST ARGYLL	Clearfell							08/06/26 to 31/10/26	£
	Collaig Entrance	15% windthrow	SS	5437	6754	0.805	29	B6		
			HL	1207	862	1.400	35	B6		
	F45390		NS	542	735	0.737	29	B6		Per tonne
				7186	8351	0.860				Estimated weight 5725 tonnes
	This site will not require Urea application.									
1.02	WEST ARGYLL	Clearfell							01/06/26 to 30/11/26	£
	Ben Lui		SS	7551	8029	0.940	31	B6		
			SS	945	1991	0.475	23	B6		
	F45508		JL	490	613	0.799	28	B6		Per tonne
				8986	10633	0.845				Estimated weight 7212 tonnes
	This site will not require Urea application.									

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Tenders correctly submitted for Lots in this sale will be 'opened' at 00:00 hours on 20 May 2026 unless otherwise notified as set out above.

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1.03	WEST ARGYLL	Clearfell							01/06/26 to 28/02/27	£
	Strone		SS	11247	15680	0.717	29	B6		
			JL	3248	7078	0.459	26	B6		
	F45511		SS	1392	5308	0.262	19	B6		Per tonne
			JL	276	210	1.314	37	B6		
			NS	212	349	0.607	27	B6	Estimated weight 12961 tonnes	
				<u>16375</u>	<u>28625</u>	<u>0.572</u>				

This site will not require Urea application.

1.04	WEST ARGYLL	Clearfell							01/06/26 to 31/12/26	£
	Sgorr A Choise		SS	8291	24412	0.340	21	B6		
			LP	1414	2981	0.474	25	B6		
	F45512		JL	301	1305	0.231	18	B6		Per tonne
			LP	168	225	0.747	30	B6		
			SS	155	468	0.331	22	B6	Estimated weight 8361 tonnes	
				<u>10329</u>	<u>29391</u>	<u>0.351</u>				

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1.05	TAY	Clearfell							01/06/26 to 24/02/27	£
	White Water	75% windthrow	LP	4869	59023	0.082	14	NA		
			SS	2618	12515	0.209	20	NA		
	F45502		SP	2331	13612	0.171	19	NA		Per tonne
			JL	843	4822	0.175	19	NA		
				10661	89972	0.118				Estimated weight 8923 tonnes

This site will not require Urea application.

1.06	TAY	Clearfell							01/06/26 to 31/12/27	£
	Keillour Wb	60% windthrow	SS	10714	23236	0.461	23	NA		
			SS	4577	4403	1.040	36	NA		
	F45514		NS	679	1262	0.538	32	NA		Per tonne
			SP	319	890	0.358	27	NA		
				16289	29791	0.547				Estimated weight 13184 tonnes

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1.07	MORAY, ABERDEENSHIRE	Clearfell							27/05/26 to 31/07/26	£
	Castle Lodge		HL	524	686	0.764	27	B6		
			NS	121	58	2.086	47	B6		
	F45518		DF	5	6	0.833	32	B6		Per tonne
			BE	0	1	0.360	37	B6		
			JL	0	1	0.300	49	B6		Estimated weight 490 tonnes
				650	752	0.864				

This site will require Urea application.

1.08	MORAY, ABERDEENSHIRE	Clearfell							29/06/26 to 25/09/26	£
	Burn Of Builg		SS	9800	11432	0.857	32	B6		
			ML	3645	6526	0.559	26	B6		
	F45520		SP	714	3618	0.197	22	B6		Per tonne
				14159	21576	0.656				Estimated weight 11350 tonnes

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1.09	MORAY, ABERDEENSHIRE	Clearfell							29/06/26 to 30/10/26	£
	Tillybreak		JL	2158	1329	1.624	37	B6		
			DF	1745	1058	1.649	40	B6		
			NS	1439	400	3.598	50	B6		
	F45521		DF	1212	849	1.428	38	B6		Per tonne
			SS	257	385	0.668	27	B6		Estimated weight 5417 tonnes
			NS	221	387	0.571	27	B6		
				7032	4408	1.595				

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1.10	NORTH HIGHLAND	Clearfell							17/08/26 to 28/02/27	£
	Strathrory Crossroad		SS	11442	26980	0.424	23	B6		
			SS	5203	8676	0.600	26	B6		
	F45435		LP	2972	22010	0.135	15	B6		
			SS	351	1815	0.193	18	B6		
			LP	347	2126	0.163	17	B6		
				20315	61607	0.330				
									Estimated weight 16495 tonnes	Per tonne

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LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.11	INVERNESS,ROSS, SKYE	Clearfell							27/05/26 to 31/03/27	£
	Dirichurachan	8% windthrow	SS	9095	10410	0.874	29	B6		
			SS	7062	7724	0.914	30	B6		
			DF	1534	2012	0.762	29	B6		
	F45387		SS	780	1050	0.743	28	B6		Per tonne
			GF	501	430	1.165	33	B6	Estimated weight 15809 tonnes	
			DF	412	438	0.941	32	B6		
			LP	281	600	0.468	24	B6		
			HL	43	59	0.729	28	B6		
			EL	42	100	0.420	23	B6		
				19750	22823	0.865				

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1.12	INVERNESS,ROSS, SKYE	Clearfell							01/07/26 to 30/09/26	£
	Airdrie Gate	1% windthrow	SP	1258	1606	0.783	31	B6		
			SS	621	231	2.689	48	B6		
	F45398		SP	405	417	0.972	34	B6		Per tonne
			SP	372	625	0.596	28	B6		
			SP	309	357	0.866	33	B6	Estimated weight 2855 tonnes	
			JL	255	276	0.922	31	B6		
			NS	66	90	0.738	28	B6		
				3286	3602	0.912				

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1.13	INVERNESS,ROSS, SKYE	Clearfell							01/06/26 to 30/11/26	£
	Daviot Powerline	5% windthrow	SP	2277	2328	0.978	35	B6		
			JL	2228	1807	1.233	34	B6		
	F45401		SP	2030	2443	0.831	33	B6		Per tonne
			SS	900	412	2.184	49	B6		
			LP	160	224	0.712	29	B6	Estimated weight 6550 tonnes	
			SP	124	207	0.600	29	B6		
			SP	65	95	0.686	30	B6		
				<u>7784</u>	<u>7516</u>	<u>1.036</u>				

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1.14	INVERNESS,ROSS, SKYE	Clearfell							17/08/26 to 31/03/27	£
	Feshie Moor Nnr	10% windthrow	SS	2560	3185	0.804	28	B6		
			DF	2126	1064	1.998	41	B6		
			SS	1400	1060	1.321	34	B6		
	F45402		LP	962	3138	0.307	21	B6		Per tonne
			NS	881	845	1.043	31	B6		Estimated weight 9790 tonnes
			EL	864	556	1.554	37	B6		
			NS	728	1127	0.646	27	B6		
			NS	502	429	1.170	45	B6		
			WH	500	1750	0.286	24	B6		
			EL	492	472	1.042	31	B6		
			EL	440	149	2.953	46	B6		
			NS	218	405	0.538	25	B6		
			JL	204	176	1.159	33	B6		
			JL	160	178	0.899	29	B6		
			NS	145	300	0.483	24	B6		
				12182	14834	0.821				

This site will not require Urea application.

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LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.15	INVERNESS,ROSS, SKYE	Clearfell							01/08/26 to 31/03/27	£
	Laiken Seed Stand	3% windthrow	DF	11632	4214	2.760	46	B6		
			NS	1562	1350	1.157	33	B6		
			SS	1279	460	2.780	45	B6		
	F45403		SS	103	40	2.585	44	B6		Per tonne
			DF	51	33	1.555	33	B6		Estimated weight 11272 tonnes
			NS	6	4	1.575	35	B6		
				14633	6101	2.398				

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1.16	INVERNESS,ROSS, SKYE	Clearfell							13/07/26 to 28/02/27	£
	Drumderfit Fell Thin		SP	9011	15221	0.592	28	B6		
			JL	1767	1865	0.947	33	B6		
	F45408		DF	453	4125	0.110	12	NA		Per tonne
			SS	439	3378	0.130	14	NA		
			HL	264	2642	0.100	12	NA	Estimated weight 10419 tonnes	
			NS	70	782	0.090	12	NA		
			LC	68	93	0.729	30	B6		
				12072	28106	0.430				

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1.17	INVERNESS,ROSS, SKYE	Clearfell							01/06/26 to 31/03/27	£
	Balantoul Burn		SS	13634	12030	1.133	31	B6		
			SP	3468	5373	0.645	29	B6		
	F45421		NS	1079	975	1.107	32	B6		Per tonne
			NF	822	932	0.882	34	B6		
			JL	419	608	0.689	25	B6	Estimated weight 16000 tonnes	
				19422	19918	0.975				

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1.18	COWAL AND TROSSACHS	Clearfell							01/06/26 to 17/01/28	£
	Achafour Hill	25% windthrow	SS	23837	37185	0.641	28	NA		
			SS	8232	7479	1.101	33	B6		
	F45368		SS	6601	11369	0.581	28	B6		Per tonne
			SS	1537	1767	0.870	32	B6		
			LP	250	602	0.415	25	B6	Estimated weight 32674 tonnes	
			HL	54	82	0.657	27	B6		
				<u>40511</u>	<u>58484</u>	<u>0.693</u>				

This site does NOT require Urea application.

1.19	COWAL AND TROSSACHS	Clearfell							15/06/26 to 18/09/26	£
	Inverardan Powerline	30% windthrow	SS	1800	2510	0.717	30	B6		
			SS	1060	1229	0.862	30	NA		
	F45461		HL	267	816	0.327	20	B6		Per tonne
			HL	145	415	0.349	20	NA		
				<u>3272</u>	<u>4970</u>	<u>0.658</u>			Estimated weight 2609 tonnes	

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1.20	SCOTTISH LOWLANDS	Clearfell							01/06/26 to 30/11/26	£
	Heathland	10% windthrow	SS	7167	46884	0.153	17	B6		
			SS	2157	6698	0.322	22	B6		
			JL	1130	2423	0.466	26	B6		
	F45120		SS	547	606	0.903	36	B6		Per tonne
			JL	63	135	0.467	26	NA	Estimated weight 8850 tonnes	
			SS	15	17	0.882	36	NA		
				<u>11079</u>	<u>56763</u>	<u>0.195</u>				

This site will not require Urea application.
Max of 5 timber loads a day. No convoy runs permitted.

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1.21	SCOTTISH LOWLANDS	Clearfell							01/06/26 to 26/02/27	£
	Hartwood	5% windthrow	SS	5829	10339	0.564	27	B6		
			SS	3071	3135	0.980	33	B6		
			SS	1330	3910	0.340	21	B6		
	F45365		SS	974	1795	0.543	26	B6		Per tonne
			SS	899	8990	0.100	12	NA	Estimated weight 11669 tonnes	
			SS	512	570	0.898	38	B6		
			JL	458	396	1.157	37	B6		
			NS	315	208	1.514	41	B6		
			SS	307	222	1.383	41	B6		
			SS	244	430	0.567	27	NA		
			SS	199	203	0.980	33	NA		
			SP	169	187	0.904	34	B6		
			SS	118	73	1.616	40	B6		
			SS	53	39	1.359	41	NA		
				14478	30497	0.475				

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