



Forestry and  
Land Scotland  
Coilltearachd agus  
Fearann Alba

# Timber sales

## Timber sale of Standing



Scotland's National  
Forest Estate is  
responsibly  
managed to the  
UK Woodland  
Assurance Standard.



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Forestry and Land Scotland

Sale of Timber

Timber sale of Standing Logs

To be opened at FLS Head Office

on

26th February 2025 at 12.00 hours

<u>Sale Type</u>	<u>Quantity (approx.)</u>
Standing Timber (m3obs)	219701

**Please note this catalogue is for information only and bids received using the tender form attached will be excluded from the sale.**

**All bids for this sale must be submitted through the E-sales system.**

**For information on registering as an E-sales user please visit [eSales System Guidance, Support & Help | Forestry and Land Scotland](#)**

## General Conditions of Sale

All timber on offer in this sale is covered by Chain of Custody Certificate No FSC: SA-FM/COC-007002 and PEFC: SA-PEFC-FM/COC-007002. These certificates were issued on 12 November 2019 under the QUALIFOR Programme by SGS Forestry.

1. The sale of each Lot is subject to:
  - Standing Timber – Standard Short-Term Contract for the sale of Standing Trees (Published March 2024)
  - Sawlogs at Roadside – Standard Short-Term Contract for the sale of Sawlogs (Published March 2023)
2. **Prospective Purchasers are advised to read the terms and conditions of sale prior to bidding.** Any bid accepted by Forestry and Land Scotland (FLS) shall be subject to the terms and conditions laid out in the relevant standard short-term contract and schedules Parts 1 – IV
3. There will be a contractual obligation on the part of the successful purchaser to provide FLS with key information within a timebound period as specified in the short-term standard contracts. Prospective bidders should be aware that failure to provide said information to FLS within the timebound period may lead to termination of contract and resale by FLS.
4. Arrangements to inspect the timber should be made directly with the FLS Contract Manager named in Part 1 of the Schedule. An address list for Regional Operations Managers and Assistant Operations Managers, along with key contacts in National Office is on the last page of this catalogue.
5. Site boundaries will be clearly marked in a common manner. External boundary trees will be marked with white tape or marking, i.e. the trees to be left standing after harvesting operation. Purchasers will be deemed to have acquainted themselves with arrangements for access and constraints, if any, in respect of each Lot, details of which are specified in the site-specific conditions and sale maps.
6. Prospective purchasers are advised to consult a copy of the map of timber haulage (preferred) routes on public roads before bidding for the lots where these apply. Copies of all the maps together with a statement of preferred routes are held by the Regional Managers also all local authority Divisional Road Surveyors within the Region.
7. No Lot carries entitlement to continuity of supplies of timber outside the terms and conditions of the Agreement.

8. All bids/offers shall be exclusive of Value Added Tax, which shall be added to the purchaser price of each Lot at the appropriate rate.
9. Conditional Bids - FLS shall only consider conditional bids for Roadside lots if they meet the terms laid out in Particulars of Sale, Logs at Roadside, paragraphs 10 – 13.

### **Particulars of Sale**

#### **Standing Timber**

1. Lots are either offered for lump sum bids or bids per tonne as clearly described on the top of each page in this catalogue.
2. Lots offered for price per tonne bids – Estimated tonnage and derived volume have been subject to the tariff method described in the sale catalogue, or as otherwise stated production forecast data.
3. Lots offered for lump sum bids - All volume estimates have been derived from a full Tariff unless otherwise stated. Tariff sheets may be Requested from the FLS Contract Manager.
4. The Purchaser shall be deemed to have formed their own estimate of sale quantity / volume of Trees on the Sale Area and shall also be deemed to have satisfied themselves as to the occurrence of butt rot and stain and no subsequent allowance or reduction will be made.
5. **The “indicative” start and end dates are as indicated against each Lot in the catalogue and must be agreed at the Pre-Commencement meeting (PCM).** The indicative contract period has been based on the following FLS Standard Harvesting Output Framework: -
  - Clearfell to include Roadside Uplift – 500m<sup>3</sup>obs per week (1 Harvester + 4 week contingency)
  - Thinning to include Roadside Uplift – 200m<sup>3</sup>obs per week (1 Harvester + 4 week contingency)
  - Skyline / Cablecrane Extraction to include Roadside Uplift – 250m<sup>3</sup>obs per week + 4 week contingency

<b>Sale Type</b>	<b>Volume Category</b>	<b>Maximum Period</b>
Standing Clearfell	<6km <sup>3</sup> obs	Up to 16 Weeks (112 Days)
Standing Thinning	<6km <sup>3</sup> obs	Up to 34 Weeks (238 Days)
Skyline / Cablecrane	<6km <sup>3</sup> obs	Up to 28 Weeks (196 Days)
Standing CF	6km <sup>3</sup> obs – 10km <sup>3</sup> obs	Up to 24 Weeks (168 Days)
Skyline / Cablecrane	6km <sup>3</sup> obs – 10km <sup>3</sup> obs	Up to 44 Weeks (308 Days)
Standing CF	10km <sup>3</sup> obs– 30km <sup>3</sup> obs	Up to 64 Weeks (448 Days)
Skyline / Cablecrane	10km <sup>3</sup> obs– 30km <sup>3</sup> obs	Up to 124 Weeks (868)

		Days)
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6. Where the contract period is shorter than the expected period derived from the FLS Standard Harvesting Output Framework, FLS will provide the reason(s) for such in the site-specific conditions. In such circumstances prospective purchasers should consider the level of harvesting capacity and uplift patterns that would be required to complete the contract within the shortened timebound period.
7. Where the contract period is longer than the expected period derived from the FLS Standard Harvesting Output Framework, and for reasons attributed to site specific timing constraints, FLS will provide an indicative period when work and / or haulage access is likely to be restricted.
8. Prior to the “indicative” start date, the Purchaser must contact the FLS Contract Manager to agree the PCM. **At least 7 days before any PCM can take place the Purchaser must provide FLS with key information pertaining to clause 5.5, 12.1 and 12.4 of the standard contract.**
9. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland at the PCM, be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract

### **Logs at Roadside**

10. Lots are either offered for a price per cubic metre underbark or for a price per tonne as clearly described on the top of each page in this catalogue.
11. Where lots are offered for a price per cubic metre underbark - the volume of the timber will be calculated from the weight of loads supplied, converted to volume using volume/weight fixed conversion factors where such agreements currently exist between Forestry and Land Scotland and relevant parties. Successful purchasers that do not have an agreement for fixed conversion factors with Forestry and Land Scotland shall be required to agree a fixed conversion factor(s) based on the national data set within the relevant supplying location.
12. Where logs are already cut to roadside, this has been stated in the sale catalogue and a breakdown of log specification given. Where logs are still to be felled, FLS has stated the anticipated date for extraction to roadside.
13. The average DBH of the standing trees from which the logs will be produced is an estimate only, provided for the guidance of prospective purchasers - it is not guaranteed.
14. Forestry and Land Scotland (FLS) carefully consider the log specification, including the product range, for sawlogs and roundwood and advertise them for sale at roadside on

this basis. In the event of a conditional bid being placed, FLS shall only consider a request to change that specification if it falls within the Minimum Top Diameter, Minimum and Maximum lengths and Average DBH as advertised in the sale catalogue. Any condition outwith this range shall be excluded.

15. Conditional bids that do not influence the advertised specification and therefore the value of the sale lot shall of course be considered wherever possible.

16. In the event of a conditional bid being accepted, FLS reserve the right to vary the contract volume if the breakout is adversely affected.

17. Conditional Bids must be recorded on a Lot by Lot Basis. FLS shall not accept conditional bids condensed into 1 single Lot and covering multiple lots. FLS reserve the right to exclude any conditional bids that are not correctly submitted on a Lot-by-Lot basis.

18. The indicative start and end dates are as indicated against each Lot in the catalogue and must be agreed with the FLS contract Manager in writing as part of the pre contract start-up meeting or discussion. The indicative contract period has been based on expected uplift patterns:

- Roadside Uplift – 10 Loads per week (250 Tonnes) + 4-week contingency

Sale Type	Volume Category	Maximum Period
DP Roadside	<2km <sup>3</sup> ub	Up to 12 Weeks (84 Days)
DP Roadside	2km <sup>3</sup> ub – 4km <sup>3</sup> ub	Up to 20 Weeks (140 Days)
DP Roadside	4km <sup>3</sup> ub – 6km <sup>3</sup> ub	Up to 28 Weeks (196 Days)

19. Where the contract period is shorter than the expected period derived from expected uplift patterns, FLS will provide the reason(s) for such in the sale catalogue. Prospective purchasers should consider the required level of uplift to complete the contract within the shortened timebound period.

20. Where the contract period is longer than the period derived from expected uplift patterns, and for reasons attributed to timing constraints, FLS will provide an indicative period when haulage access is likely to be restricted.

19. **14 Days prior to the “indicative” start date, the FLS contract Manager will contact the Purchaser** to exchange key information pertaining to clause 3.1, 3.5 and 3.6 of the standard contract.

20. The Start Date may, at the request of the Purchaser and with the agreement of Forestry and Land Scotland as part of the pre contract start-up meeting or discussion,

be deferred for a maximum of two calendar months. Any such agreement will form an addendum to the contract

### Species Codes and Abbreviations

SP	Scots Pine
LP	Lodgepole Pine
CP	Corsican Pine
MP	Mixed Pine
EL	European Larch
ESF	Silver Fir
HL	Hybrid Larch
JL	Japanese Larch
ML	Mixed Larch
NS	Norway Spruce
SS	Sitka Spruce
MS	Mixed Spruce
DF	Douglas fir
GF	Grand fir
NF	Noble fir
WH	Western Hemlock
OMS	Serbian Spruce
MOP	Mountain Pine
LC	Lawson's Cypress
RC	Western Red Cedar
MC	Mixed Conifer
MB	Mixed Broadleaves
BE	Beech
RON	Nothofagus Obliqua
cm	Centimetres
m <sup>3</sup>	Cubic Metres
m	Metres
TD	Top Diameter
UB	Underbark
OB	Overbark

DBH	Diameter at Breast Height
Ha	Hectares



**FORESTRY AND LAND SCOTLAND - STAFF LIST**

<b>Forestry and Land Scotland, Great Glen House, Leachkin Road, Inverness IV3 8NW – 0300 067 6000</b>		
Kevin Quinlan	Chief Executive	Edinburgh
Graeme Prest	Head of Land Management	Inverness
Mick Bottomley	Head of Marketing & Sales	Edinburgh
Graham Godsman	Marketing & Sales Business Manager	Inverness

<b>North Region - Inverness Forest District Office Smithton, Inverness, IV1 2NL – 0300 067 6100</b>		
Malcolm MacDougall	Operations Manager	Inverness
Hazel Maclean	Assistant Operations Manager	Golspie
Guy Muir	Assistant Operations Manager	Inverness
Luke Wilson	Assistant Operations Manager	Inverness

<b>East Region - Moray &amp; Aberdeenshire Forest District Office, Portsoy Road, Huntly AB54 4SJ – 0300 067 6380</b>		
David Henderson	Operations Manager	Huntly
Sean Miller	Assistant Operations Manager	Dunkeld
Dan Cadle	Assistant Operations Manager	Durris
Paul Raisbeck	Assistant Operations Manager	Newton Stewart

<b>West Region - West Argyll Forest District Office Whitegates, Lochgilphead, PA31 8RS – 0300 067 6650</b>		
James Robins	Operations Manager	Oban
Tommy McGrory	Assistant Operations Manager	Lochgilphead
Stuart Findlay	Assistant Operations Manager	Oban
Paul May	Assistant Operations Manager	Lochgilphead

<b>Central Region - Cowal &amp; Trossachs Forest District Office Aberfoyle, Stirling FK8 3UX – 0300 067 6600</b>		
Russell Lamont	Operations Manager	Aberfoyle
James Kyle	Assistant Operations Manager	Aberfoyle
Fraser MacDonald	Assistant Operations Manager	Dunoon
Will Huckerby	Assistant Operations Manager	West Calder

<b>South Region - Galloway Forest District Office Creebridge, Newton Stewart, DG8 6AJ – 0300 067 6900</b>		
Hugh McKay	Operations Manager	Dumfries
Sandy White	Assistant Operations Manager	Castle Douglas
Andy Brown	Assistant Operations Manager	Ae
Mark Johnson	Assistant Operations Manager	Straiton
Tbc	Assistant Operations Manager	Ae
Daniel Brough	Assistant Operations Manager	Newton Stewart

LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.01	WEST ARGYLL	Clearfell							10/03/25 to 30/06/25	£
	Loch Barr-Lice	20% windthrow	SS	1837	2920	0.629	27	B6		
			MS	1217	2435	0.500	24	NA		
			NS	1193	1686	0.708	30	B6		
	F44410		SS	953	3600	0.265	20	B6		<b>Per tonne</b>
			SS	224	149	1.503	41	B6		Estimated weight 4574 tonnes
			SS	198	282	0.702	30	B6		
				5622	11072	0.508				

This site will not require urea application. Conservation constraints.

All bids must be made via Forestry and Land Scotland's online e-sales system ( <https://esales.forestry.scot> ) as detailed in the general conditions of sale at the front of this catalogue. In the event that Forestry and Land Scotland's systems are unavailable for a significant period of time in advance of the sale, we will notify registered e-sales users of the position by email, or by a message on the sales website. Those wishing to make a bid are responsible for making their own adequate connection to the internet.

Tenders correctly submitted for Lots in this sale will be 'opened' at 12:00 hours on 26 February 2025 unless otherwise notified as set out above.

LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.02	WEST ARGYLL	Clearfell							10/03/25 to 31/08/25	£
	Allt An Tairbh	13% windthrow	SS	4316	9106	0.474	19	B6		
			SS	4289	8661	0.495	21	B6		
	F44411		SS	1192	2761	0.432	20	B6		<b>Per tonne</b>
			SS	1049	3281	0.320	17	B6		
			LC	85	1696	0.050	12	B6	Estimated weight 10931 tonnes	
				10931	25505	0.429				

This site will not require urea application.

1.03	WEST ARGYLL	Clearfell							01/03/25 to 31/10/25	£
	Saddell Water Sphn	5% windthrow	SS	6761	21973	0.308	19	B6		
			SS	3652	19892	0.184	15	B6		
	F44437		SS	1731	6858	0.252	17	B6		<b>Per tonne</b>
			SS	1062	3942	0.269	20	B6		
			JL	720	2278	0.316	18	B6	Estimated weight 11178 tonnes	
				13926	54943	0.253				

This site will not require urea application. Conservation constraints. Infected larch site.

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1.04	WEST ARGYLL	Clearfell							01/03/25 to 31/10/25	£
	Sawmill Wood Sphn		SS	6415	27296	0.235	17	B6		
			HL	1056	6312	0.167	14	B6		
	F44447		SS	952	6025	0.158	15	B6		<b>Per tonne</b>
			SS	779	1747	0.446	21	B6		
			SS	777	1610	0.483	23	B6	Estimated weight 8785 tonnes	
			HL	530	1544	0.343	19	B6		
			DF	364	1657	0.220	17	B6		
			SS	87	310	0.281	18	B6		
			SP	84	128	0.656	27	B6		
				11044	46629	0.237				

This site will require urea application - subject to agreement with Scottish Water. Infected larch site.

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1.05	NORTH HIGHLAND	Clearfell							31/03/25 to 22/09/25	£
	South Dalchork	10% windthrow	LP	5297	21663	0.245	19	B6		
			LP	2738	10518	0.260	20	B6		
			SS	1832	3907	0.469	24	B6		
	F44418		SS	1544	5566	0.277	20	B6		<b>Per tonne</b>
			NS	401	2820	0.142	16	B6		
			SS	228	1157	0.197	17	B6		Estimated weight 10068 tonnes
			LP	91	459	0.198	18	B6		
				12131	46090	0.263				

This site does not require Urea application.

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1.06	NORTH HIGHLAND	Clearfell							01/04/25 to 30/09/25	£
	Strathrusdale Cross	20% windthrow	SS	21201	13879	1.528	36	B6		
			SP	4929	10269	0.480	26	B6		
	F44426		JL	3845	3845	1.000	30	B6		
			LP	2129	3548	0.600	27	B6		
			NS	421	1169	0.360	22	B6		
				32525	32710	0.994				
									Estimated weight 26505 tonnes	<b>Per tonne</b>

This site does require Urea application.

1.07	INVERNESS,ROSS, SKYE	Clearfell							01/03/25 to 30/11/25	£
	Torr Dhuin More		DF	11830	44221	0.268	27	NA		
			MS	4517	15965	0.283	22	NA		
	F44423		GF	524	1616	0.324	21	NA		
			LP	187	1423	0.131	13	NA		
				17058	63225	0.270				
									Estimated weight 13182 tonnes	<b>Per tonne</b>

This site does require Urea application.

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1.08	INVERNESS,ROSS, SKYE	Clearfell							01/03/25 to 31/10/25	£
	Auchteraw PI		MS	12581	12215	1.030	35	B6		
			ML	2530	4586	0.552	24	B6		
	F44459		LP	211	778	0.271	19	B6		<b>Per tonne</b>
			SP	208	194	1.072	34	B6		
				<u>15530</u>	<u>17773</u>	<u>0.874</u>				Estimated weight 12538 tonnes

This site does require Urea application.

1.09	COWAL AND TROSSACHS	Clearfell							03/03/25 to 31/10/25	£
	The Benmore Four		SS	17041	21749	0.784	26	B6		
			HL	2127	3785	0.562	26	B6		
	F44406		LP	699	1116	0.626	26	B6		<b>Per tonne</b>
				<u>19867</u>	<u>26650</u>	<u>0.745</u>				Estimated weight 15894 tonnes

This site does require Urea application.

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1.10	<b>SCOTTISH LOWLANDS</b>	Clearfell							24/03/25 to 30/05/25	£
	Benhar 94015	2% windthrow	SS	1791	3737	0.479	26	B6		
				1791	3737	0.479				
	F44393									<b>Per tonne</b>
	This site does not require Urea application.								Estimated weight 1444 tonnes	

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1.11	<b>SCOTTISH LOWLANDS</b>	Clearfell							17/03/25 to 15/08/25	£
	Polkemmet 19020	30% windthrow	SS	3074	5017	0.613	27	B6		
			SS	1512	4407	0.343	23	B6		
	F44394		SS	1511	1930	0.783	29	B6		<b>Per tonne</b>
			JL	659	1883	0.350	21	B6		
			JL	602	2085	0.289	19	B6	Estimated weight 7396 tonnes	
			LP	524	1176	0.446	25	B6		
			SS	399	510	0.782	29	NA		
			LP	278	839	0.331	23	B6		
			LP	262	849	0.309	22	B6		
			LP	114	384	0.297	20	B6		
			LP	100	323	0.310	22	NA		
			LP	100	302	0.331	23	NA		
			LP	44	99	0.444	25	NA		
			JL	40	286	0.140	16	B6		
			LP	6	20	0.300	20	NA		
			JL	2	14	0.143	16	NA		
				9227	20124	0.459				

UREA application is required within compartments 9110 & 9113.  
No UREA application required elsewhere.

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1.12	<b>GALLOWAY</b>	Clearfell							02/06/25 to 30/09/25	£
	Knockravie Burn		SS	5178	19999	0.259	20	B6		
			SS	1609	9324	0.173	17	B6		
	F44427			<u>6787</u>	<u>29323</u>	<u>0.231</u>				<b>Per tonne</b>
									Estimated weight 5473 tonnes	
	This site does not require Urea application.									
1.13	<b>GALLOWAY</b>	Clearfell							10/03/25 to 31/05/25	£
	Fleet 153 & 146		HL	568	7823	0.073	13	B6/1		
			LP	448	1121	0.400	22	B6/1		
			MC	229	5500	0.042	12	NA/1		
	F44460		SS	16	594	0.028	10	B6/1		<b>Per tonne</b>
				<u>1261</u>	<u>15038</u>	<u>0.084</u>				Estimated weight 992 tonnes
	This site does not require Urea application.									

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LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.14	<b>DUMFRIES AND BORDERS</b>	Clearfell							01/04/25 to 01/10/25	£
	Benzein Craig	8% windthrow	SS	12803	22665	0.565	26	B6		
			SS	4035	17700	0.228	20	B6		
	F44419			<u>16838</u>	<u>40365</u>	<u>0.417</u>				<b>Per tonne</b>
									Estimated weight 13579 tonnes	
	This site does not require Urea application.									
1.15	<b>DUMFRIES AND BORDERS</b>	Clearfell							01/04/25 to 01/10/25	£
	Nether Grain Wb	79% windthrow	SS	9744	9744	1.000	28	B6		
				<u>9744</u>	<u>9744</u>	<u>1.000</u>				<b>Per tonne</b>
	F44420									
									Estimated weight 7859 tonnes	
	This site does not require Urea application.									

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Tenders correctly submitted for Lots in this sale will be 'opened' at 12:00 hours on 26 February 2025 unless otherwise notified as set out above.

LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.16	DUMFRIES AND BORDERS	Clearfell							01/03/25 to 01/09/25	£
	Peat Rig		SS	11625	12095	0.961	32	NA		
			SS	2441	2508	0.973	32	B6		
			LP	1870	4331	0.432	26	B6		
	F44422		SS	1611	2578	0.625	28	B6		<b>Per tonne</b>
			SS	1170	4001	0.292	22	B6	Estimated weight 18652 tonnes	
			LP	1159	1892	0.613	29	B6		
			SS	758	3232	0.235	22	NA		
			NS	734	869	0.845	32	B6		
			LP	328	765	0.429	26	NA		
			LP	257	1256	0.205	19	B6		
			LP	210	335	0.627	29	NA		
			SS	187	300	0.623	19	NA		
			LP	175	600	0.292	22	NA		
			LP	149	340	0.438	25	B6		
			LP	142	700	0.203	19	NA		
			SS	65	104	0.625	28	NA		
			LP	41	200	0.205	35	NA		
				22922	36106	0.635				

This site does not require Urea application.

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LOT NO	LOCATION	SALE TYPE	Species	Est Vol m3obs	Number of Trees	Mean tree size	dbh	Tariff Method	SUPPLY PERIOD	AMOUNT OFFERED (EXCLUDING VAT)
1.17	<b>DUMFRIES AND BORDERS</b>	Clearfell							01/03/25 to 31/07/25	£
	Reagill Burn	87% windthrow	SS	12497	22649	0.552	26	B6		
				12497	22649	0.552				
	F44424									<b>Per tonne</b>
	This site does not require Urea application.								Estimated weight 10078 tonnes	

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